



A MAN FOR ALL SEASONS AND ALL REASONS:
NBE GOVERNOR TAKES BANK TO THE FOREFRONT

5

# EFFECT OF ACCESS TO CREDIT ON HOUSEHOLD CONSUMPTION EXPENDITURE IN ETHIOPIA

7

### በኢትዮጵያ ውስጥ በሥራ ላይ ያሉ ባንክና ሞድን ተቋማት BANK AND INSURANCE INSTITUTION OPERATING IN ETHIOPIA

የኢትዮጵያ ብሔራዊ ባንክ National Bank of Ethiopia

ማዕከላዊ ባንክ Central Bank ስልክ ቁጥር Telephone

0111517430

ፋክስ Fax

0115-5-514588

### የባንኮች ሥም ዝርዝርና አድራሻ Banks Name & Address

የኢትዮጵያ ንማድ ባንክ	Tel	0115511271
Commercial Bank Ethiopia	Fax	0115514522
የኢትዮጵያ ልማት ባንክ	Tel	0115518171
Development Bank of Ethiopia	Fax	0115511606
አዋሽ ኢንተርናሽናል ባንክ	Tel	0115570006
Awash international Bank S.C	Fax	0116627765
ዳሽን ባንክ አ.ማ	Tel	0114654127
Dashen Bank S.C	Fax	0114653037
አቢሲኒያ ባንክ	Tel	0115530663
Bank of Abyssinia S.C	Fax	0115510409
ው <i>21</i> ን ባንክ	Tel	0115523526
Wegagen bank S.C	Fax	0115523526
ህብረት ባንክ አ.ማ	Tel	0114655284
United Bank S.C	Fax	0114655243
ንብ ኢንተርናሽናል ባንክ	Tel	0115503304
Nib International S.C	Fax	0115504349
ኦሮሚያ ህብረት <i>ሥራ</i> ባንክ አ.ማ	Tel	0115506025
Cooperative Bank of oromia S.C	Fax	0115510489
አንበሳ ኢንተርናሽናል ባንክ አ.ማ	Tel	0116627111
Lion international Bank S.C	Fax	0116625999

ዘሞን ባንክ አ.ማ	Tel	0115540057
Zemen Bank S.C	Fax	
ኦሮሚያ ኢንተርናሽናል ባንክ አ.ማ	Tel	0115570201
Oromia International Bank S.C	Fax	0111561585
ብርሃን ኢንተርናሽናል ባንክ አ.ማ	Tel	01116630125
Berhan International Bank S.C	Fax	<u>-</u>
ቡና ኢንተርናሽናል ባንክ አ.ማ	Tel	011580831
Bunna International Bank S.C	Fax	0115158314
አባይ ኢንተርናሽናል ባንክ አ.ማ	Tel	0115518923
Abay International Bank S.C	Fax	0115528852
አዲስ ኢንተርናሽናል ባንክ አ.ማ	Tel	0115549774
Addis International Bank S.C	Fax	
ደቡብ  ማሎባል ባንክ	Tel	0118501207/8
Debub Global Bank	Fax	
እናት ባንክ	Tel	0115157475
Enat Bank	Fax	
ዘምዘም ባንክ	Tel	+2515 582 308
Zemzem Bank	Fax	

### የኢንሹራንስ ኩባንያዎች ሥም ዝርዝርና አድራሻ Insurance companies Name & address

የኢትዮጵያ	Tel Fax	011-5-51 24 00 011-5-51 74 99
ብሔራዊ የኢትዮጵያ ኢንሹራንስ ኩባንያ አ.ማ National Insurance Company of Ethiopia S.C.	Tel Fax	011-4-66 11 29 011-4-65 06 60
አዋሽ ኢንሹራንስ ኩባንያ አ.ማ Awash Insurance Company S.C.	Tel Fax	011-5-57 02 09 011-5-57 02 05 011-5-57 00 01 011-5-57 02 08
ሕብረት ኢንሹራንስ ኩባንያ አ.ማ United Insurance Company S.C.	Tel Fax	011-4-65 56 56 011-4-65 32 58 011-4-67 19 34
አፍሪካ ኢንሹራንስ ኩባንያ አ.ማ Africa Insurance Company S.C.	Tel Fax	011-6-63 77 16/19 011-6-62 45 79 011-6-63 82 53
ናይል ኢንሹራንስ ኩባንያ አ.ማ Nile Insurance Company S.C.	Tel Fax	011-4-42 60 00 011-4-42 57 54 011-4-42 60 08
ኒያላ ኢንሹራንስ ኩባንያ አ.ማ Nyala Insurance S.C.	Tel Fax	011-6-62 66 67/69 011-6-62 67 07 011-6-62 67 06
ማሎባል ኢንሹራንስ ኩባንያ አ.ማ Global Insurance Company S.C.	Tel Fax	011-1-56 74 00 011-1-56 04 83 011-1-56 62 00
ንብ ኢንሹራንስ ኩባንያ አ.ማ Nib Insurance Company S.C.	Tel Fax	011-5-53 51 29/32 011-5-52 81 93 011-5-52 81 94/96

አንበሳ ኢንሹራንስ ኩባንያ አ.ማ Lion Insurance Company S.C.	Tel Fax	011-6-18 70 00 011-6-63 29 40 011-6-63 29 36/47
ኢትዮላይፍ ኤንድ ጀነራል ኢንሹራንስ አ.ማ Ethio-Life & General Insurance S.C.	Tel Fax	011-5-54 96 50/52 011-5-54 96 53
ኦሮሚያ ኢንሹራንስ ኩባንያ አ.ማ Oromia Insurance Company S.C.	Tel Fax	011-5-50 31 38 011-5-54 51 31 011-8-95 95 80 011-5-50 31 92
አባይ ኢንሹራንስ አ.ማ Abay Insurance S.C.	Tel Fax	011-5-53 53 00 011-5-53 55 50 011-5-15 76 90
ብርሀን ኢንሹራንስ አ.ማ Berhan Insurance S.C.	Tel Fax	011-4-67 44 31 011-4-67 44 23 011-4-66 87 01
ፀሀይ ኢንሹራንስ ኩባንያ አ.ማ Tsehay Insurance S.C.	Tel Fax	011-1-11 97 70 011-1-11 98 27 011-1-11 98 86
ሉሲ ኢንሹራንስ ኩባንያ አ.ማ Lucy Insurance S.C.	Tel Fax	011-4-67 17 84 011-8-96 59 70 011-4 67 18 96
ቡና ኢንሹራንስ ኩባንያ አ.ማ Bunna Insurance S.C.	Tel Fax	011-1-57 60 54 011-1-11 96 35 011-1-115207
ዘሞን ኢንሹራንስ አ.ማ Zemen Insurance S.C.	Tel Fax	251115575850 251116151415 251116150001
የኢትዮጵያ የጠለፋ	Tel Fax	251115575757 251115575758





# EFFECT OF ACCESS TO CREDIT ON HOUSEHOLD CONSUMPTION EXPENDITURE IN ETHIOPIA

OPINION EXPRESSED IN THE ARTICLE DO NOT NECESSAIRLY REFLECT THE

POLICIES AND STRAGIES OF THE NATIONAL BANK OF ETHIOPIA for resources, please visit the NBE's offcial website www.nbe.gov.et



የኢትዮጵያ ብሔራዊ ባንክ National Bank of Ethiopia

Designed & Printed by •



**(** አራት ኪሎ : +251 111 557 788 ገርጂ : +251 116 298 777

⊠ 31362 አዲስ አበባ ኢትዮጵያ

• www.masterprintaddis.com •

### **Birritu No.131**

Birritu is a quarterly magazine published by the National Bank of Ethiopia. It presents indepth articles, researches and news on Banking, Insurance & Microfinance

### **Address**:

**Birritu Editorial Office** 

Tel

+251 118 58 22 86

+251 115 53 00 40

P.O.Box

5550

www.nbe.gov.et

Addis Ababa, Ethiopia

### **Editorial Board Chairman**

Gebreyesus Guntie

### **Members**

Frezer Ayalew

Temesgen Zeleke

Abate Mitiku

**Anteneh Geremew** 

Elias Salah

**Editor - in - Chief** 

Elias Salah

Secretarial &
Distribution Service

**Hiwot Teshome** 



# EFFECT OF ACCESS TO CREDIT ON HOUSEHOLD CONSUMPTION EXPENDITURE IN ETHIOPIA

7

### NBE HONOURS BULCHA DEMEKSA

4



A MAN FOR ALL SEASONS AND ALL REASONS: NBE GOVERNOR TAKES BANK TO THE FOREFRONT

**5** 

ETHIOPIA'S EXPORT SECTOR: OVERVIEW

19

ነንረ ምጣኔ ሃብት (የምጣኔ ሃብት **አሳቤዎ**ችና አሳቢዎች)

22



‹‹ትናት››

 $\mathbf{28}$ 

OPINION EXPRESSED IN THE ARTICLE DO NOT NECESSAIRLY REFLECT THE POLICIES AND STRAGIES OF THE NATIONAL BANK OF ETHIOPIA

for resources, please visit the NBE's offcial website: www.nbe.gov.et

Dear esteemed readers, we are happy to meet you with the 131st issue of Birritu which consist of relevant and timely topics.

On the News column there are two news which are 'NBE Honours Bulcha Demeksa' and 'A Man for All Seasons and All Reasons: NBE Governor Takes Bank to the Forefront'.

The topics selected for research article is "EFFECT OF ACCESS TO CREDIT ON HOUSEHOLD CONSUMPTION EXPENDITURE IN ETHIOPIA".

The Educational and Informative Articles contains one interview' which is 'Ethiopia's Export Sector: Overview'. Finally, on miscellany section there are short story and a poem.

Dear readers, your feedbacks and comments are invaluable for enriching the next of Birritu. Please keep forwarding your comments and suggestions.

Birritu Editorial Offfice Tel +251 118 58 22 86 P.O.BOX 5550 www.nbe.gov.et Addis Ababa, Ethiopia





### A MAN FOR ALL SEASONS AND ALL REASONS: NBE GOVERNOR TAKES BANK TO THE FOREFRONT

28th Jun, 2021

Yinager Dessie (PHD) is the governor of the National Bank of Ethiopia (NBE), an institution entrusted with maintaining price stability, ensuring sound financial system and facilitating economic growth in the country.

Dr. Yinager Dessie has diverse expertise in policy-design and implementation at regional and federal government structures. His solid academic credentials and hands-on experience in financial sector operations have equipped him to shoulder the duties and responsibilities of heading the country's central bank.

The NBE is one of the key macro-institutions steering overall socio-economic growth and management. After acquiring his first degree in economics in Ethiopia, he received a second from the International Institute of Social Studies in the

Netherlands — and a third from the University of National Resources and Life Sciences in Vienna.

Dr. Yinage has received trainings in various areas from Harvard University, Yale University, the London School of Economics and Wales University. Before becoming the NBE governor, he was minister at the National Planning Commission, guiding the macro-economic management of the nation.

He participated in the NBE Board of Directors, the Macro-Economic Team presided by HE Abiy Ahmed, the Prime Minister of Ethiopia. He is vice-chairman of the National Financial Inclusion Council, and board chairman and board member of various public institutions and public-private partnerships.



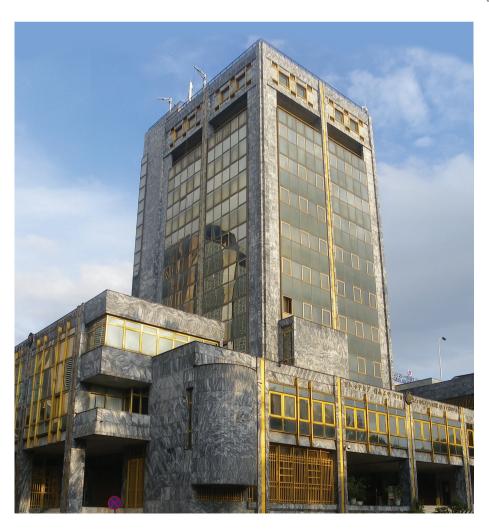
Since his appointment as governor three years ago, the NBE has seen various transformative measures which have impacted the country's financial sector development, macro-economic stability and growth and foreign exchange management. Despite external and internal challenges, including the emergence of the pandemic, the country's economy has continued its growth trajectory.

The financial sector has outpaced the challenges of Covid-19, expanded and remained stable. In collaboration with key stakeholders, under his guidance and close supervision, the demonetisation process which began in September 2020 was successfully completed. It has resulted in increased financial inclusion, intermediation and financial resource mobilisation through the banking system.

Under Yinager's guidance and supervision, over 1000 dedicated employees and managers have been doing their best to enhance the bank's efficacy and improve its service delivery. The application of incentive packages and capacity-building initiatives has helped to attract and retain professionals, and attain the stated goals and strategic objectives of the bank.

The operational independence accorded to the bank, and its accountability to the highest government authority, has helped the NBE to forge ahead with its reform agenda over the past three years — and it aims to deliver more in the years to come.

Source: https://cfi.co/menu/corporate/2021/06/a-man-for-all-seasons-and-all-reasons-nbe-governor-ta







### **NBE HONOURS BULCHA DEMEKSA**

### **By NBE Staff**

**July 01 2021**, The National Bank of Ethiopia, along with Awash Bank gave honour to Ato Bulcha Demeksa in a bid to recognize his extraordinary contribution on serving the finance sector.

Upon the occasion held at his residence, Ato Bulcha received the commendation from Governor of the National Bank of Ethiopia Dr. Yinger Dessie and President of Awash Bank Ato Tsehay Shiferaw.

"Ato Bulcha is one of the prominents and pioneers in the finance sector, and his outstanding works are exemplary for many of us" Dr. Yinager explained on the occasion.

President of Awash Bank, Ato Tsehay Shiferaw, on his part said that Ato Bulcha laid the corner stone for the foundation and success of Awash Bank.

The National Bank of Ethiopia awarded to the 91 year old veteran commemorative gold coins which signify historical events as a heritage and the Governor bestowed cultural Ethiopian cloaks on him and his wife Weizero Helen Gebraegzabhir.

Awash Bank, on its behalf, gave gold necklace and certificate of honour.

Ato Bulcha expressed his heartfelt thanks to both the National Bank of Ethiopia and Awash Bank.

Ato Fikadu Digafe, Vice Governor and Chief Economist, Ato Solomon Desta Vice Governor of Financial Institutions Supervision, Ato Eyob Gebraeysus Vice Governor of Corporate Services Cluster and Ato Abate Mitiku Change Management, Planning and Communication Director at National Bank of Ethiopia attended the event.

# EFFECT OF ACCESS TO CREDIT ON HOUSEHOLD CONSUMPTION EXPENDITURE IN ETHIOPIA



Kedir Bekeru

Reserch officer
Economic Modeling & Statistical Analyisis
Directorate



The findings of this study clearly show that access to credit has positive effect on household consumption expenditure. In Particular, access to credit has positive and significant effect on non-food consumption expenditure.

### ABSTRACT

This paper uses a fixed effect panel model to estimate the effect of access to credit on household consumption expenditures in Ethiopia. This paper used the 2014 and 2016 Ethiopian socio-economic and World Bank living standard measurement survey data. The effect of access to credit on total consumption expenditure is explored first and then separately on food and nonfood consumption expenditures. The finding has revealed that access to credit is positively and significantly associated with nonfood consumption expenditures and it has positive but insignificant effects on food and total consumption expenditures. Hence, this study recommends that, all government & nongovernment organizations, and other financial sector authorities should stir up supportive policies to improve financial access and to enhance the household welfare by broadening microfinance institutions, expanding bank branches and others credit accessing institutions in Ethiopia.

## ON HOUSEHOLD CONSUMPTION EXPENDITURE IN ETHIOPIA

### 1. INTRODUCTION

There has been a growing interest on the importance of financial access to household consumptions improvements. An extended financial sector would likely benefit household basic payments such as saving, insurance, credit, etc. For instance, easy access to credit has meant that individual or household can have malleable finance to solve their liquidity constraints (World Bank, 2014). This could improve their consumption patterns.

However, the existing literature has not yet identified a direct association between household level credit and improvement in consumption indicators. For example, Petersen (2015) and Temesgen et al (2016) have shown that financial access will tends to improve income, produce agricultural products more efficiently in rural area, and would likely stabilize consumption over a period of time; while Honahan and King (2012) showed that the use of formal banking services is associated with an increase in individual monthly income. Substantial evidence shows that the household benefit significantly from basic payments, savings, and insurance services; however, it also highlights that credit experiments draw a mixed picture about the development benefits of small scale finance projects targeting specific population groups.

Most of the literature has focused on access to credit on welfare, and again the positive evidence is encouraging (Diagne 2001; Soman and Cheema, 2002; Beaton, 2009; and Dong et al, 2010). Moreover, given the locally specific nature of both household

consumption and financial access, evidence is difficult to compare across cases, and there is no agreement regarding the effect of access to credit on household consumption. Demonstrating the difficulty of separating the direct effects of credit, Morduch (1998) has found that, "the most important potential impacts of credits are associated with the reduction of vulnerability, not of poverty per se, because the consumption-smoothing appears to be driven largely by income-smoothing, not by borrowing and lending." The issue of estimation (unobserved effect, endogeneity etc.) has been another difficulty for conclusive.

This paper is designed to contribute to the literature on the impact of financial access, measured by access to credit on household consumption in Ethiopia. The effect of access to credit is also separately analyzed on food and nonfood consumption expenditures. Some of potential estimation problems are addressed through panel fixed effect model. The analysis is drawn by using Ethiopia socio-economic survey data. The soundness of the association presented by this paper is also relied significantly on the analysis of endogeneity problems due to unobservable effect in the explanatory variables.

The remainder of the paper is organized as follows: Section 2 gives a short description of consumption and credit trends in Ethiopia and review literature. Section 3 provides the data source, empirical model, and discusses how various hypotheses are tested. Section 4 discusses model results and findings. Section 5 concludes the paper. The last section draws policy implications.

### 2. REVIEW OF LITERATURE

The purpose of this review is to ascertain if there is convincing evidence that demonstrates the effect of access to credit on consumption. In this aspect, first the current status of Ethiopian economy was revealed, including consumption and credit development and then reviewed literatures fundamental to the topic.

### 2.1. CONSUMPTION AND CREDIT DEVELOPMENT IN FTHIOPIA

Ethiopia's economy experienced strong, broad-based growth averaging 9.8 percent a year from 2008/09 to 2018/19. Ethiopia's real gross domestic product (GDP) growth rebounded to 9 present in 2018/19 from 7.7 in 2017/18. Industry, mainly construction and services accounted for most of the growth. Agriculture and manufacturing made lower contribution to growth in 2018/19 compared to the previous year. Private consumption and public investment explain demand-side growth, the latter assuming an increasingly important role (World Bank, 2020).

There have been positive growths in credit to private sectors and private consumptions, on average, in Ethiopia since 2004. Table 1 indicates the growth rates of total domestic credit, private sector credit, total consumption and private consumption. This positive growth in both credits to private sector and private consumption since 2004 might have been due to the increase in bank branches, improvements in overall economy, and etc. Table 1 show that the lowest growth rate of private consumption was 0.30% in 2011 while the largest was 96.56% in 2016. The lowest growth rate of credits to private sector was -6.59% in 2002 and its highest growth rate was 56.71% in 2012. The growth of credit to private sector was decreased from 56.7 in 2012 to 25.1 in 2019, on average. However, such clear depiction is not seen in private consumption as it looks changing from years to years since 2011. In sum, this historical time series data starting from 2000 to 2019 does not clearly depicts the association between credit and consumption. It only shows that both credit and consumption in Ethiopia are growing positively since 2004. This provided us the needs for empirical analysis to sum up the relationship between these two variables by accounting for the other factors.

**Table 1:** Credit and Consumption Growth in Ethiopia

year	Private Consumption	Total Consumption	Domestic Credit	Private Sector Credit
2000	9.00%	14.10%	30.70%	9.40%
2001	2.80%	-1.20%	4.90%	7.70%
2002	15.10%	12.30%	0.00%	-6.60%
2003	7.20%	6.10%	2.40%	-5.10%
2004	33.80%	31.00%	10.40%	8.80%
2005	25.90%	24.70%	29.40%	56.10%
2006	26.90%	26.30%	22.30%	28.90%
2007	51.80%	47.20%	25.50%	31.10%
2008	35.70%	35.60%	29.30%	48.80%
2009	15.30%	16.00%	11.50%	20.30%
2010	20.40%	19.50%	17.10%	26.60%
2011	0.30%	4.70%	29.80%	49.70%
2012	8.70%	9.70%	39.50%	56.70%
2013	12.10%	13.80%	23.40%	26.20%
2014	5.40%	8.50%	26.60%	29.20%
2015	8.50%	10.40%	33.20%	32.80%
2016	96.60%	87.80%	24.60%	22.10%
2017	12.30%	14.60%	28.70%	23.30%
2018	25.60%	21.60%	24.30%	25.10%
2019	30.69%	27.85%	22.82%	25.09%

### 2.2. THEORETICAL LITERATURE

This section provides an account of the development of literature on the importance of access to credit for consumption. Most consumption studies have focused on the Euler equation framework of optimal consumer behavior proposed by Hall (1978). In this model rational forward-looking consumers maximize expected lifetime utility, subject to inter-temporal budget constraints. The resulting model equation implies, assuming that the real interest rate is constant or the inter-temporal elasticity of substitution is zero, that changes in consumption should not be predictable.

Clearly, Hall (1978) combines permanent income (PI) hypothesis with rational expectations. He argued that, changes in consumption are unpredictable; occur only in response to unanticipated changes in expected permanent income. A permanent income (PI) hypothesis frames that the revisions to the planned consumption path arise from news about future income, which by definition is unpredictable (transitory). In this Friedman PI hypothesis, consumption depends mainly on

permanent income; consumers use saving and borrowing to smooth consumption in the face of transitory fluctuations in income.

In sum, income is conventionally believed to be the major causes of consumption; however, theoreticians have cast considerable doubt on the role played by other variables such as saving, borrowing in smoothing consumption. Having discussed the theoretical background, the study turned to the contemporary empirical debates on the relation between access to credit and consumption.

### 2.3. EMPIRICAL LITERATURE

Several studies tend to focus on the sensitivity of income in changing consumption level, with the objective of testing whether any change in income appears to change in consumption (Bondt, 1999; Baker, 2014). However, there has been relatively little empirical work evaluating the effect of access to credit on consumption.

Studies from different countries on the effect of credit on consumption will provide an important understanding of this issue. A common finding is that the change in access to credit is positively associated with the change in household consumption pattern; although its magnitude depends on the economic background of the countries (Ludvigson, 1996 and 1999; Quach et al, 2001; Temesgen and Bamlaku, 2017; Li et al, 2018).

Study by Ludvigson (1996) investigated the role of consumer credit in determining real consumption growth in aggregate USA data using a model of time varying liquidity constraints. He found that the constraint induced dependency of consumption on current resource may not be permanently eliminate when moderate amount of additional credit are made available and that the expansion generate a short term boom in consumption. Likewise, Ludvigson (1999) studied the optimal consumption behavior of individuals who face borrowing limitations that vary stochastically with their income. Using similar source of data and model used in 1996 in USA, he found that predictable growth in consumer credit is significantly related to consumption growth.

Moreover, Quach et al (2001) developed an econometric framework to analyses the effect of household credit on the economic welfare of households and use coss-sectional data from households' surveys undertaken in 1992/1993 and 1997/1998 in Vietnam. Their findings confirmed that household credit contributes positively and significantly to the economic welfare of households in terms of per capita expenditure, per capita food expenditure and per capita non-food expenditure. They demonstrated as credit has a greater positive effect on the economic welfare of poorer households.

Temesgen and Bamlaku (2017) investigated how credit access affects the welfare of households and shed light on how household characteristics influenced the decision to take credit and the efficiency in credit use. They used data from the fourth round of the Ethiopian Rural Household Survey conducted in 2009. They employed endogenous Regime Switching model to account for endogeneity in access to credit and self-selection bias in the decision to participate in credit. They found that households with access to credit have more consumption expenditure than those without access to credit.

Li et al (2018) exploited a detailed new dataset comprehensive panel financial with consumption information from cash loan borrower to investigate the relationship between the access to the credit and the consumption response from each borrower in china. In particular, they tested whether consumption among borrowers with high level of addiction is more sensitive to a given change of credit. They have shown that expanding credit access is positively associated with increased individual borrowers' consumption, especially on addiction related consumptions such as spending on the gaming related products.

In general, it seems reasonable to hold the view that has supported the significant effect of change in access to credit. In fact, all of the works discussed so far add greatly to the body of literature in this area and represent some of the most investigation of the effect of access to credit on consumption. However, some works by Ludvigson, 1996 and 1999; Quach et al, 2001 fails to accounts for endogeneity problems arisen from unobservable variable effect. Again, although the studies done

by Temesgen and Bamlaku (2017) and Li et al (2018) are promising in terms of accounting for the above mentioned problems, Temesgen and Bamlaku (2017) have used data that is not recent. Moreover, Li et al (2018) is done for China which may not be applicable for Ethiopian case. While it is not easy to clearly control the entire problems misleading the estimates, this paper will add to the literature by exploiting household level panel data.

### 3. DATA AND METHODOLOGY

### 3.1. DATA SOURCE AND STUDY AREA

A data from Ethiopian Socio economic Survey (ESS) and World Bank Living Standard Measurement Survey (WB-LSMS) has been used in this study. It is a cross-sectional micro data collected with a gap of two years jointly by World Bank and Ethiopian Central Statistical Authority. It contains information on agricultural data, inter-institutional collaboration, welfare indicators and other socio economic characteristics collected at household and community level.

In the household components of this survey, households were asked special questions on consumptions; and whether the household over the past 12 months or anyone else in that household borrow greater than 150 birr on credit from someone outside the household or from an institution for business or farming purposes, receiving either cash or inputs and etc1. Such information were observed and used in finding the effect. Because the information was collected on each 3204 household repeatedly in 2014 and 2016, it comprises a panel or longitudinal data set up. The main advantage of this data is its ability to make inference is enhanced by temporal ordering of observation, and sample representativeness. This study tracked each household using unique household identifier "household-id". Then the total observation from the two data set became 6408.

### 3.2. ECONOMETRIC MODEL AND EMPIRICAL STRATEGY

The aim of this study is to see whether household consumption is affected by access to credit or to compare the consumption levels of a household who has access to credit with a household who has no access to credit in Ethiopia. Income shocks do not always directly translate into decreased consumption. The mitigating factor may be thought of as household resilience, the ability to draw on past savings, to fall back on public assistance or to access credit to address temporary income shocks. Regarding consumption rather than income as the primary indicator of household living improvement, considering the role of resilience and following the models used among the others by Ludvigson (1999), Quach et al (2001), Temesgen and Bamlaku (2017), this study specified the following model.

$$Cons_{it} = \theta + \delta Cre_{it} + X'\gamma + \alpha_i + \epsilon_{it}$$
 (1)

- α*i* (*i*=1 . . . *n*) is the unknown intercept for each household (household-specific intercepts).
- Consu is household consumption, food and nonfood consumption. These are the response variables where i= household and t= time,
- Cre is access to credit. It is a main explanatory variable
- X' contains all other control variable such as income, wealth, age of household head, household head education, household member size and year fixed effect (improvements in all these independent variables are expected to have positive impact on consumptions)
- $\delta$  is the coefficient of interest.
- $\gamma$  contains the estimates of other explanatory variables
- Note that access to credit is a dummy variable:  $Cre_i=1$  if household borrowed more than 150 birr on credit in the past 12 months and "0" otherwise

<sup>&</sup>lt;sup>1</sup> The main reason for obtaining the loan were: to purchase house/ lease land, business farming, agricultural input, food crop, other crop input, business startup capital, expanding business, non-farm input and others

"The key insight is that if the unobserved variable does not change over time, then any changes in the dependent variable must be due to influences other than these fixed characteristics." (Stock and Watson, 2003). However, the key problems in interpreting equation (1) by ignoring the panel set up is that: first, covariates included in the model perhaps associated with unobservable household characteristics.

Second, the measurement errors, especially recall error may correlate error term to another variable in the model. In ESS households were asked retrospectively. But, they might not recall all the information correctly. These factors create endogeneity problems. For instance unmeasured household characteristic that affect both demand for credit and household consumption, such as the health, and ability of household members, as well as preference heterogeneity.

Hence, the best way to deal with such problems is to disentangle the exogenous part of access to credits. This can be done either by controlling for the unobservable factors leaded to endogeneity using panel data or by using instrumental variable (IV) methods, two stages least square estimation

(2SLS). Since finding good IV is quite difficult this study relied only on panel data to handle such factors, at least partially, in this study.

Moreover, clustered or robust standard error is used in the estimation of model (1). This is due to the fact that, the sample was selected randomly from the stratification of large enumeration areas within the country and then households were randomly sampled from each enumeration area. In this case the effect of access to credit might be heterogeneous in each enumeration area and our goal is to generalize the effect of access to credit on consumption in all household at country level. To allow for sampling nature of the observations, to control for a changing variation, the robust standard error was used in the estimation.

### 4. RESULTS AND DISCUSSION

### 4.1. RESULT

Under this section, the result and discussion was presented. First, data were explored using summary statistics and then models were estimated using panel fixed effect model, and finally the estimated coefficients were discussed.

Table 2: Summary of the Variables used

	Cre=0		Cre=1		(Cre=1 - Cre=0)
Variables1	Obs	Mean	Obs	Mean	Average Differences
Cons	4,560	21121.01	1,554	21868.24	747.24
Fcons	4,560	16674.96	1,554	16783.19	109.19
Nfcons	4,560	4167.64	1,554	4798.85	631.21
IncR	4,797	23609.95	1,611	29766.31	6156.36
hh-size	4,797	4.93	1,611	5.35	0.45
hh-age	4,790	47.28	1,610	45.12	-2.16
hh-educ	4,733	2.21	1,601	2.10	-011
wealth	4,797	2.93	1,611	2.78	-0.15
	74.86%	1	25.14%		

Table 2 reports the average summary for variables used in this study. It divided the sample into two groups: that sample of household who has no access to credit (Cre=0) and those who has access to credit (Cre=1). It's observed that, only 25.14 percent of household has accessed credit in the periods of this study undertaking. The average differences between the two groups were indicated at the final column of Table 2. This result is obtained by subtracting the mean of variables when household has no access to credit from the mean of variable when household has an access to credit. It shows that the total consumption, food consumption, nonfood consumption and income are all positive. This indicates that household with access to credit seem to have better improvement in both consumption and income than household without access to credit on average. However, investigating the significance of these improvements is important to conclude such argument. In this effort, econometric model is applied.

Moreover, the average difference in household size, age of household head, maximum years of household education and wealth are reported under similar column (final column of Table 2). The difference shown by these variables is truly small. Ideally, the variables such as household size, age of household head, maximum years of household education to be differed between groups won't be expected. They are expected to balance, on the average, in both groups. Bearing this summary in mind, this paper turned to the next steps to show the significances of improvement mentioned above using panel fixed effect model.

Tables 3 present our empirical analysis. For each of the response variables, the set of estimates succeeding the strategy drawn under methodology was presented. In each Table, robust standard

errors that allow for the correlation of observations within the household have been used. The reported estimates are panel fixed effect model. For the simplicity and consistency of the interpretation of coefficients, the exponentiated coefficients, were reported because of the response variables were in the log form.

A response variable for the second column is log of total consumption, for the third column is log of food consumption and for the fourth column is log of non-food consumption. Moreover, the model for log of total consumption and log of food consumption has included the year fixed effect in addition to the other covariates. This is because the test for whether inclusion of year fixed effect confirmed (see TestPerm at the final raw of Table 3) the inclusion into the model. The other covariates included were access to credit, wealth, income, household size, and highest years of education and age of households.

The estimated outputs in Table 3 come after a set of estimation have been done. To decide between the random and fixed effect model panel model, a Hausman test was applied. The test null hypothesis is that the preferred model is random effects (Green, 2008). It basically tests whether the unique errors (ai) are correlated with the regressor. The Corr(u-i, Xb) and Hau(Chisq) at the end of Table 3 are the results of this test's. Based on this result, fixed effect model is the preferred model. This confirms unmeasured household characteristics such as health, ability of household members, as well as preference heterogeneity correlation with access to credit. This preferred fixed effect model is believed to remove the unobservable variables effect that is correlated with access to credit provided that they are not varying over time.

<sup>&</sup>lt;sup>2</sup> Notes: this table reports average summary of the variable used in this study. Cons indicates the total consumptions of household; Fcons indicates the household food consumption; Nfcons indicates the household nonfood consumption; IncR indicates real income; hh-size indicates total number of persons in a single household; hh-age indicate the age of head of household, hh-educ indicates the maximum years of education for the head of household; wealth indicates household assets; and Cre indicates 1 if hh has access to credit and 0 otherwise. Due to the absence of wealth index in ESS survey, household asset as an indicator for it was used. All indicators for consumption and income were deflated by spatial price index computed by data sources.

Table 3: Estimated model using Panel Fixed effect <sup>3</sup>

Dep't var →	(1)	(2)	(3)
	Total Cons.	Food cons.	Nonfood cons.
Indep't Var ↓			
Cre	1.043	1.011	1.161***
	(0.023)	(0.025)	(0.036)
wealth	1.029*	1.021	1.050***
	(0.013)	(0.015)	(0.015)
IncR	1.000	1.000	1.000
	(0.000)	(0.000)	(0.000)
hh_size	1.125***	1.125***	1.120***
	(0.012)	(0.013)	(0.019)
hh_age	1.002	1.003	0.998
	(0.002)	(0.002)	(0.003)
	1.010	0.007	1 020**
hh_educ	1.010	0.997	1.030**
	(0.007)	(800.0)	(0.011)
Y16	1.051**	1.056**	
	(0.017)	(0.020)	
N	6041	6041	6015
$R^2$	0.277	0.225	0.237
	Model	Diagnosis	
rho	0.579	0.532	0.615
AIC	3161.6	4698.9	7338.96
F(overall model)	27.4(p=0.0)	22.02 (p=0.0)	15.72(p=0.0)
Hau(Chisq)	141(p=0.0)	1605.62(p=0.0)	200.07(p=0.0)
corr(u_i, Xb)	0.18	0.13	0.23
TestPerm (F)	9.07(p=0.0)	8.67(p=0.0)	0.02 (p=0.87)

Moreover, the reasons for regressing access to credit on food and nonfood household consumptions, in addition to the total consumption, is to find out the heterogeneous effect of access to credit. The coefficient on the "Cre" in the second, third and fourth column shows the effect of access to credit on a set of household consumptions. The result seems shows positive but statistically insignificant effect at 5 percent significance level for total consumption and food consumption. However, it shows that access to credit seems to have both positive and statistically significant effect on nonfood consumption.

### 4.2. MODEL DIAGNOSIS

The model robustness was checked based on the assumption required by fixed effect. First, there is a random sample from the cross sectional data. Secondly, each explanatory variable used in the model changes over time (for at least some households), and no perfect linear relationships exist among the explanatory variables (Table 4). Thirdly, we have used robust standard error and hence, the variance of the differenced errors, conditional on all explanatory variables, is constant. This ensures that the differenced errors are homoscedastic. Similarly, the differences in the idiosyncratic errors are uncorrelated (conditional on all explanatory variables and  $\alpha$ i). This means the differenced errors are serially uncorrelated because it contained using robust standard errors. A more important thing is a reliability of this result, which is explained by intra class correlation coefficient (see rho Table 3). It shows a moderate (between 50 to 70 percent) reliability, extent to which correlation and measurements are replicated. In all cases, it found nothing to change the estimated results in the models of Table 3.

**Table 4:** Correlation between Explanatory Variables

	Cre	wealth	IncR	hh-size	hh-age	hh-educ
Cre	1.00					
wealth	-0.055	1.00				
IncR	0.005	0.023	1.00			
hh-size	0.0785	0.07	0.014	1.00		
hh-age	-0.06	-0.06	-0.006	-0.051	1.00	
hh-educ	-0.013	0.34	-0.01	-0.014	-0.35	1.00

**Notes:** this table reports the correlation between explanatory variables

 $<sup>^3</sup>$  Exponentiated coefficients; Standard errors in parentheses is robust. The significance levels are \* p < 0.05, \*\* p < 0.01, \*\*\* p < 0.001. Cons indicates the total consumptions of household; Fcons indicates the household food consumption; Nfcons indicates the household nonfood consumption; IncR indicates real income; hh-size indicates total number of persons in a single household; hh-age indicate the age of head of household, hh-educ indicates the maximum years of education for the head of household, wealth indicates household assets, and y16 is year fixed effect, which is 1 for 2016 and 0 for 2014. Due to the absence of wealth index in ESS survey, we used household asset as an indicator for it. All indicators for consumption and income were deflated by spatial price index computed by data sources. Because the dependent variables are in log form, we presented exponentiated coefficients in the Table 3.

### 4.3. DISCUSSION

For the interpretation of the estimated coefficients we relied on the results in Table 3. In Table 3 the model for the column 2 to 4 fitted the results of logarithmic forms of response variables. Then the coefficients can be interpreted as a unit change in the independent variable, the log of the response variable is expected to change by the value of the regression coefficient. The variables with p-value < 0.05 were considered statistically significant as noted under Table 3. For the simplicity of interpretation of the coefficients  $(Exp^{coeff.})$  were reported. This is important to explain the change in percentage  $(Exp^{coeff.}-1)$  of significant variables.

Estimates using fixed effect on household total consumption show that, access to credit is found to be statistically insignificant (coeff=1.043) at five percent significance level. This indicates that the total consumption level of households with access to credit were not different from households with no access to credit. Access to credit had been expected to increase the total consumption. Similar result is found in the food consumption model, the coefficient on Cre is 1.011, which is insignificant at 5 percent significant level. However, the result on nonfood consumption model shows that, there is positive and statistically significant effect of access to credit on nonfood consumption at 0.1 percent. This indicates that households with access to credit were 16 percent (coefficient=1.161) more likely to improve nonfood consumption than households with no access to credit. This finding is consistent with the result of study by Ludvigson (1996), Temesgen and Bamlaku (2017), Li etal (2018).

Moreover, among the control variables, wealth is consistently found to be statistically significant factor for consumptions (in both total and nonfood). Again, household size is found to be significant factor in all total, food and nonfood consumption (coefficient 1.125, 1.125, 1.12 respectively). This means, on average, a unit increase in household size will likely increase the household consumption by 12 to 12.5 percent each keeping other thing constant. Moreover, household head education (coeff.=1.03) is found to be positively and statistically significant factor for household nonfood consumption. This implies, on average, keeping other things constant, a unit increase in household head education will likely improve the nonfood consumption by 3 percent.

In sum, the data we have used does not show a significant effect of access to credit on household total consumption. But it shows that, in the disaggregated model, access to credit has significant effect on household non-food consumption expenditures in Ethiopia. Nonfood items are durable goods (equipment, furniture, health, education, transport etc.) and nondurable goods (clothes, shoes, energy etc.). Nonfood consumption also includes purchase of house lease land, business farming inputs, other crop input, business startup capital, and expansion of business, non-farm input and others according to the survey used in this study.

### 5. CONCLUSION

The purpose of this paper was to see the effect of access to credit on consumption expenditure in Ethiopia. This is explored using Ethiopian Socio Economic Survey (ESS). The key findings are twofold. Firstly, the evidence used in this study does not show the significant effect of access to credit on total consumption expenditure. Secondly, in the disaggregated consumption model, access to credit was found positive and it has significant effect on household non-food consumption expenditures in Ethiopia whereas; it is insignificant on food consumption expenditure. The result shows that when a household has access to credit, its nonfood consumption expenditure is expected to increase by 16 percent. While it is believe that much has to be done for the generalization of these findings, these results were in line with the results found in the study by Ludvigson (1996), Temesgen and Bamlaku (2017), and Li etal (2018).

It is worth asking if these results are specific only to the case of Ethiopia, or if they have broader application. This study believes that the context under investigation is characteristics of the developing nation. The majority of households in Ethiopia are living in rural area and access to credit is actually low. Whatsoever, access to credit seems to increase nonfood consumption. So, this study area may serves as a case of how access to credit increases the non-food consumption expenditure.

The finding revealed that improving access to credit is an active approach in helping to improve nonfood consumption. Due to the paucity of timely household survey in the developing countries context, it would be beneficial to pursue additional research in Ethiopia in order to set the most appropriate policies; much remains to be understood about the effect of access to credit on consumption using experimental study design. A drawback here is the lack of long time longitudinal data in Ethiopia, which would have allowed us to see household over time and to study how their consumption changed several years after the credit has been accessed. Openly, more complete data would be recommended in order to do further analysis on the effect of access to credit on household consumption.

### 6. RECOMMENDATION

The findings of this study clearly show that access to credit has positive effect on household consumption expenditure. Particularly, access to credit has positive and significant effect on non-food consumption expenditure. As the consumption expenditure is the largest portion of national income (GDP) and also stable measure of living standard (welfare), improving it will have paramount effect on the national economy. Therefore, the policy that leads towards strengthening human capital, enhancing technologically supported cash transaction in the financial sector, reducing credit bottleneck (such as collateral, infrastructure facility, household awareness about the advantage of using financial industries, etc) should be encouraged to further improve access to credit and then household living standard. Moreover, all government & nongovernment organizations, and other financial sector authorities should stir up supportive policies to improve financial access and to enhance the household welfare by broadening microfinance institutions, expanding bank branches, and etc. in Ethiopia.

### REFERENCES

- [1] Bondt (1999). Credit channels and consumption: European evidence De Nederlandsche Bank NV.
- [2] Diagne, A. and M. Zeller (2001). Access to Credit and its Impact on Welfare in Malawi International Food Policy Research Institute. Research Report.
- [3] Dilip Soman, Amar Cheema (2002). The Effect of Credit on Spending Decisions: The Role of the Credit Limit and Credibility Marketing Science.
- [4] Fengxia Dong, Jing Lu, and Allen M. Featherstone (2010). Effects of Credit Constraints on Productivity and Rural Household Income in China. Center for Agricultural and Rural Development lowa State University.
- [5] Green, W. (2008). Econometric analysis 6th edition, 2008 Upper Saddle River, N.J. Prentice Hall.
- [6] Hall, Robert E. (1978). Stochastic Implications of the Life Cycle-Permanent Income Hypothesis: Theory and Evidence. Journal of Political Economy
- [7] Honohan, P. and M. King (2012). Cause and Effects Access: Cross-Country Evidence from the Finscope Survey. IIIS Discussion paper.
- [8] James H. Stock, Mark W. Watson 2nd edition (2017). Introduction to econometrics Pearson Addison Wesley.
- [9] Kimberly Beaton (2009). Credit Constraints and Consumer Spending. Bank of Canada.
- [10] M.H. Quach, A.W. Mullineux, V. Murinde (2005). Access to credit and household poverty reduction in rural Vietnam: A cross sectional study The Birmingham Business School.
- [11] Morduch, J. (1998). Does micro finance really helps the poor? New evidence from Flagship programs in Bangladesh. New York University. New York, NY: NYU Wagner.
- [12] Sydney Ludvigson (1996). Consumption and Credit: A model of time varying liquidity constraint. Federal Reserve Bank of New York.
- [13] Sydney Ludvigson (1999). Consumption and Credit: A model of time varying liquidity constraint. The Review of Economics and Statistic.
- [14] Scott R. Baker (2014). Debt and the Consumption Response to Household Income Shocks Stanford Institute for Economic Policy Research.
- [15] Temesgen Fitamo Bocher, Bamlaku Alamirew Alemu and Zerihun Getachew Kelbore (2017). Does access to credit improve household welfare? Evidence from Ethiopia using endogenous regime switching regression. African Journal of Economic and Management Studies.
- [16] Soren Leth-Petersen (2004). Intertemporal Consumption and Credit Constraints: Does Total Expenditure Respond to an Exogenous Shock to Credit? Centre for Applied Micro Econometrics, University of Copenhagen.
- [17] Li, E., Liao, L., Wang, Z., and Xiang, H. (2018). Individual Consumption Response to Credit Supply Shock: Evidence from an Online Cash Loan Platform SSRN 3257731.
- [18] World Bank (2020). The World Bank in Ethiopia World Bank
- [19] World Bank (2014). Global Financial Development Report International Bank for Reconstruction and Development



### ETHIOPIA'S EXPORT SECTOR: OVERVIEW

Birritu talked to External Economic Analysis and International Relations Directorate (EEAIRD) about the current status of the country's export sector, its recent recovery and deprecation of Birr. Here are the questions and answers.

Birritu: would you explain the basic features and structure of Ethiopia commodity export sector?

**EEAIRD:** The structure of Ethiopia's export is dominated by agricultural commodities and it has been stagnant around \$3.0 billion. Total export receipts exhibited marginal average of fall 0.002 percent during the last five years. However, the export sector started to recover since FY 2019/20 owing to mainly policy reform in the mining sector. During the last five years, the major export items of the country were coffee (28.5 percent), oilseeds (13.9 percent), chat (10.0 percent), flower (9.5 percent) and pulse (9.0 percent). These commodities accounted for 71 percent of the total export receipt.

Birritu: What were the driving factors for the performance of the sector during the last few years?

**EEAIRD:** The main factors for weak performance of the export sector until 2018/19 were related to global price & income fluctuations together with supply side constraints as well as logistical challenges. The sector was prone to vulnerability related to price volatility and economic slumps in the global market. Subsistence nature of the agricultural sector, (in the production side) and limited supply of commodities to the export market in terms of quantity and quality have contributed to low terms of performance of the sector.

In addition, poor trade logistics compared to competitors was the major challenge to the export sector to compete in global market. According to, the World Bank survey, Ethiopia ranked below both sub-Saharan African as well as neighboring countries score in terms of logistics indicators. Moreover, the overvalued Birr exchange rate had its own role for the poor performance of the sector. As it led to illegal export of some of the export items which affected profit margins or legal exporters and producers.

BIRRITU: How do you explain the macroeconomic consequences of the poor performance of the export sector?

**EEAIRD:** Poor performance of the export sector has broader impact on the macro economy of the country. As one component of Gross Domestic Product (GDP), poor export performance directly affects the momentum of economic growth jobs creation as well as gross foreign exchange reserve position of the currency. This, in turn, triggers inflationary pressure either arising from foreign exchange shortage or sluggish economic performance.



Inadequate foreign exchange availability could also impact the economy via import side. As import dependent country, limited supply of foreign exchange in the economy affects the availability of imported goods for both consumption and investment there by affecting the growth ambitions of the country.

Overall, the consequences of sluggish performance of the export sector are multifaceted and have a multiplier effect on the overall economy.

BIRRITU: The export sector has started recovering since 2019/20. What is the emerging factors accounting for the strong export growth performance?

**EEAIRD:** Despite depressed external demand due to COVID-19 pandemic, the export sector has grown by 12.0 percent during 2019/20 due to government's policy response to support the sector. Particularly, astonishing performance of gold export was one of the major factors for the recovery of the sector. In addition, coffee and flower exports are have contributed substantially for the positive performance of the sector. The government hast provided a range of policy supports to the export sector which support price incentives, logistical supports and tax waivers as well as bank credit facilities to selected sectors to enhance their production and export despite COVID-19 pandemic.

BIRRITU: What are the factors for the surge in gold exports?

**EEAIRD:** One of the reform agendas of Home-Grown Economic Reform Program is to ensure macroeconomic balance through price and market mechanisms.



As one action of this reform agenda, the National Bank of Ethiopia (NBE) reviewed gold price in May 2020 to incentivize in gold trade rising formal channel and to reduce incentives for contraband trade.

Since then foreign exchange receipt from gold export grown by about seven-fold to USD 196.5 million in 2019/20 from USD 27.9 million a year earlier. Moreover, revenue from gold export has reached USD 600 million during the first eleven months of FY2020/21.

BIRRITU: How do you assess the implication of the export growth performance on the country's economy?

**EEAIRD:** The recent recovery of the export sector will have positive impact on the economy by increasing employment and foreign exchange as well improving standard of living. Though the extent of the impact is limited, in general it contributes positively to the economic growth of the country.

BIRRITU: What do you recommend in the medium and long term, to sustain the high export growth performance?

**EEAIRD:** There is no easy remedy to fix the extensive problems of the export sector in short period of time. It requires a comprehensive approach starting from production side to final destination encompassing all value chains of the sector. First and foremost, a gradual shifting of the agricultural sector from subsistence to commercial farming is a fundamental issue to increase production, productivity and to sustain export growth. Secondly, since addressing supply side issue will not be enough, we must increase our competitive advantage by improving both the quality and price for our exports. Thirdly, the competition by itself requires improved logistics and infrastructure development which reduce the time and cost of export. Fourthly, strengthening the export diversifying agenda aligning with industrial parks development has a paramount importance to bringing about structural shift in the export sector. Finally, promoting backward and forward linkages between agriculture and industrial sectors improve production efficiency, productivity growth, technological and managerial capabilities and market diversification.

### BIRRITU: What role should the NBE play to support the export sector?

**EEAIRD:** The NBE as a central bank plays an important role in supporting the export sector. Exchange rate policy is the leading policy tool that the Bank can use to enhance external competitiveness of the external sector by formulating export-specific incentives and policies such as FX retention account and pre-shipment loan incentives.

BIRRITU: Some people argue that faster depreciation of the Birr exchange rate against US Dollar could boost export while others are against such policy measures as it could stimulate higher inflation. What is your view?

**EEAIRD:** The Birr exchange rate has been depreciating relatively at faster rate especially since 2019 to correct the level of the Birr overvaluation accumulated in the past years. Competitive Birr exchange rates are believed to have a positive effect on boosting exports, improving external balance and strengthening economic growth. However, the magnitude of the Birr exchange rate depreciation depends on the level of the overvaluation of that birr from the equilibrium value. In general, the effectiveness of exchange rate policy could vary at each country and product level. The responsiveness of export products to Birr exchange rate deprecation matters a lot for effectiveness of the policy. As agricultural commodity exporter, Ethiopia's responsiveness of export to Birr exchange rate depreciation could be limited compared with industrial products.

Although, despite most of Ethiopia's export products are deemed to be less responsive to exchange rate changes, the exchange rate depreciation of the birr at least supports the export sector through compensating the losses derived from domestic price differential vis-à-vis trading partners.



With regard to inflation, exchange rate depreciation may cause domestic inflation to rise but it depends on the degree of exchange rate pass-through to consumer prices via imported commodities. That's why experts advise to accompany exchange rate depreciation by tight monetary and fiscal policies so as to contain inflationary pressures.

As a result, NBE has adopted tight monetary policy to balance the impact of exchange rate depreciation on domestic price during the last two years.

### **BIRRITU: Any final remarks?**

**EEAIRD:** Promoting export has been the prime agenda of the government for decades but the performance of the sector swings year on year following global and domestic economic fundamentals. Thus, the sector demands a synchronized effort from all stakeholders with close follow-up of each and every developments of the sector.

### ነንረ ምጣኔ ሃብት (የምጣኔ ሃብት አሳቤዎችና አሳቢዎች)

ሀብታሙ ወርቅነህ

በኢትዮጵያ ብሔራዊ ባንክ የውጭ ኢኮኖሚት ትንተና እና ዓስም አቅፍ ማንኙነት ዳይሬክተር

(ይህ ጽሁፍ የተዘጋጀው ጸሀፊው በ COVID-19 ምክንያት ስተወሰነ ጊዜ ወሸባ (quarantine) በ7ባበት ውቅት ሲሆን የጽሁቃ ዓላማ በዘርቃ ላት ሙያተኞች ትውስታን ስመፍጠር ከዘርቃ ውጪ ስተሰማሩ ደግሞ ስስ ምጣኔ ሃብት እሳቤዎች እና አሳቢዎች አጠቃላይ እይታን ስመስጠት ታስቦ ነው እንጅ እንደ ጥናታዊ ጽሁፍ እንዳይወሰድ በቅድሚያ ስማሳሰብ እወዳስሁ።)

ምንም እንኳ የምጣኔ ሃብት እሳቤ ከጥንት ዘመን ጀምሮ የነበረ ቢሆንም (ስለንንዘብ እና ሀብት የተወሰነ ትንታኔ በግሪክ ፈላስፋዎች እንዲሁም በእምነት መጸሃፍት ለመግለጽ ተሞክሯል) እንደ እውቀት ዘርፍ እራሱን ችሎ በሰዎች ዘንድ ተለይቶ መታወቅ የጀመረው እ.ኤ.አ ከ 16 ኛው ክፍለ ዘመን ጀምሮ ነው።

ከዚህ ወቅት በኋላ ዘርፉ መርካንትሊዝም በሚል የወል መጠሪያ በሚታወቁ አሳቢዎች መሰረት እራሱን የቻለ የእውቀት ዘርፍ (discipline) ሆኖ ሊታወቅ ችሏል። የዚህ እሳቤ ዋና ጭብጥ ሀንራት ሀብት ማከማቸት ከፈለን የወጭ ንንድን በማበረታታት እንዲሁም የንቢ ንንድን በመንደብ የንንድ ሚዛን ትርፍ እንዲያሳይ በማድረን እና በቂ ወርቅና ማዕድናትን በማከማቸት ምጣኔ ሀብታዊ እድንትን ማረጋንጥ ይችላሉ የሚል ሲሆን አስተሳሰቡ ለብዙ ዘመናት ንዝፎ የቆየ እና በአሁኑ ዘመንም በአንዳንድ ሀንራት አልፎ አልፎ ይታያል።

ይህ አስተሳሰብ በአብዛኛው ጤናማ የሆነ የንግድ ሥርዓትን ሳይሆን በሀንራት መካከል ከትብብር ይልቅ ጤናማ ያልሆነ ውድድርን ያስከተለ በመሆኑ የዜሮ ድምር ጨዋታን (zero sum game) የያዘ አስተሳሰብ ነው ሲሉ ቀጥለው የመጡ የምጣኔ ሃብት አሳቢዎች ይተቹታል። የዜሮ ድምር ጨዋታ አሳቤ የሚያጠነጥነው ሀብት ውስን ስለሆነ አንዱ ወንን ሲያንኝ ሌላው ወንን የግድ ማጣት አለበት የሚል ሲሆን መነጣጠቅን እና ፉክክርን የሚያበረታታ ሃሳብ ነው። የመርካንትሊዝም እሳቤ ሌላው ችግር ተደርን የሚነሳው የሀብት ምንጭ ንግድና ንግድ ነው በሚል ሌሎች የምጣኔ ሃብት ዘርፎች በመንግስታትና በፖሊሲ አውጭዎች ተንቢውን ትኩረት እነዳያንኙ አስችሏል

በሚል የሚተቸው ነው። ይህንንም ተከትሎ አስተሳሰቡ በ17ኛው መቶ ክፍስ ዘመን በፊዚዮክራቲዝም እሳቤ የሚያጠነጥነው የአንድ ሀንር እድንት የሚወሰነው ባለው የወርቅና ማዕድናት መጠን ሳይሆን በተፈጥሮ ላይ ማስትም በግብርና ላይ የተመሰረተ የምጣኔ ሀብት ሥርአት ሲዘረጋ የሚል ነው። ይህ እሳቤ የሰው ልጅ ከተፈጥሮ ጋር ግብቡነት ፈጥሮ እና ስተፈጥሮ አስፈላጋውን ትኩረት ሰጥቶ፣ ማስትም የአንድ ሀንር ፖሊሲ ሲቀረጽ እግብርና እና ስተፈጥሮ አስፈላጋውን ትኩረት ከሰጠ ምጣኔ ሀብታዊ እድንትን ማምጣት ይቻላል የሚል ነው።

ይሀም እሳቤ ከአራት አሥርት ዓመታት በላይ 7ዥ ሆኖ የቆየ ሲሆኘ፤ አስተሳሰቡ የተቀየረው አዳም ስሚዝ (1723-1790) እ.ኤ.አ በ 1776 "An Inquiry into the Nature and Causes of the Wealth of Nations" የሚስውን ዝነኛ የምጣኔ ሀብት መጽሀፍ ካሳተመ በኋላ ነው። ስሚዝ በዚህ መጽሀፉ የአንድ ሀንር የሀብት ምንጭ ነማድ ወይም ተፈጥሮ ውስጥ ሳይሆን የሀብት ምንጭ እራሱ የሰው ልጅ ነው ሲል አጽንኦ ሰጥቶ አብራርቷል። የሰው ልጅ ማስትም ግእሰብ በነጻነት እንዲያስብና እንዲወስን ከተደረ7 የራሱን ፍላንት ለማሟላት በሚያደርንው ጥረት ሀንራዊ የምጣኔ ሃብት እድንትን ያረጋግጣል ያእ ሲሆን ይህንንም የስውር እጅ ሚና (Role of invisible hand) ሲል ይጠራዋል።

ሌላው በስሚዝ ትኩረት የተሰጠው ፅንሰ ሀሳብ የሥራ ክፍፍል (division of labor) ሲሆን ሰዎች ስራቸውን በሚያከናውኑበት ጊዜ የሥራ ክፍፍል ውጤታማነትን እና ምርታማነትን (efficiency and productivity) ያመጣል በሚል ነው። በዚህ ማብራሪያው የምርት መሣሪያዎች ማስትም የሰው ፖልበት (Labor)፣መሬት (Land) እና ካፒታል (Capital) የእሴት (value) ምንጭ መሆናቸውን ጠቅሶ በሥርዓት ሊቀናጁ ይንባል ይላል። የማምረት ሂደት ብቻ ሳይሆን የነጻ ግብይት (ንንድ) ሚናንም አብራርቷል። በዚህ ማብራሪያው የመርካንትሊዝም እሳቤ የሆነውን "ንንድ የዜሮ ድምር ጨዋታ (zero sum game) ሳይሆን ሁሉም የንንድ ተሳታፊዎች ከንንድ ሊያተርፉ እንደሚችሉ ጥልቅ ማብራሪያ ሰጥቷል።

ይህ ሕሳቤው "The Theory of Absolute Advantage" ደባላል። ሲብራራም ሀ7ራት በዝቅተኛ ወጭ (Low cost) ያመረቱትን ምርት ቢንበያዩ ሁሉም ተጠቃሚ ይሆናት የሚል ነው። ስለሆነም የስሚዝ ክሳቤ ነጻ ሰዎች በሥራ ክፍፍል መርህ ተመርኩዘው ያመረቱትን ምርት በነጻነት እንዲ7በያዩ በማድረግ በአንድ ሀንር የምጣኔ ሀብት ዕድንት ማምጣት ይቻላል የሚል ነው። ይህ እሳቤ እስከ ዛሬ ድረስ ተቀባይ የሆነ ሲሆን በምዕራብ አውሮፓና በሰሜን አሜሪካ ተተግብሮ ተጨባጭ ለውጥን አምጥቷል በተለይም እሳቤው በእነ ሚልተን ፍሬድማን (1912-2006) የበስጠ ከተተነተነ በኋላ መንግስታት ክሳቤውን ወደ ፖሊሲ በመለውጥ ተጨባጭ ምጣኔ ሀብታዊ ዕድንትን አስመዝግበዋል፡ ፡ ስማዝ ደህን እሳቤ የተ7ነዘበው በዘመኑ በእንግሊዝ እንና በስኮትላንድ ሀ7ር ከተካሄደው የኢንዱስት*ሁ* አብዮት በመነሳት ነው።

ስሚዝ በሚኖርበትና በሚያስተምርበት ማላስኮ ዩንቨርሲቲ አካባቢ የኢንዱስትሪ አብዮት በከፍተኛ ሁኔታ በመቀጣጠል ላይ ስለነበር የኢንዱስትሪ ስውጡን እንዲያብራራ በተማሪዎቹ በተደጋጋሚ በመጠየቁ እሳቤውን በትኩረት መተንተን ችሏል፡፡ እዚህ ላይ መንንዘብ ያለብን ነ7ር ቢኖር በ18ኛው መቶ ክፍለ ዘመንም ሆነ ከዚያ በኋላ የመጡ ስመጥር የምጣኔ ሀብት ምሁራን ታዋቂ ንድፈ ሃሳባቸውን የሚቀዱት በነበሩበት ዘመን ከሚያጋጥማቸው ለውጥና የምጣኔ ሀብት ቀውስ በመነሳት መሆኑን ነው ይህን በሚቀጥሉት ማባራሪያዎችም እንመለከታለን።

በጥቅት የስሚዝ እሳቤ ምትዕ የሆነ ቢመስልም ከሱ በኋላበመጡ አሳቢዎች አስተሳሰቡ አንዳንድ ትቾቶችን አስተናማዷል። በዋናነት ትቾትን ያስተናንዱ እሳቤዎቹ በንግድ ላይና በእሴት (value) ላይ ያስቀመጣቸው ማብራሪያዎቹ ናቸው። በንግድ ላይ ያቀረበው እሳቤው

"The Theory of Absolute Advantage" በ吳瓦公 ሪካርዶ (1772-1823) የተተቸ ሲሆን ሪካርዶ ሀ7ራት ከንግድ ለመጠቀም የግድ ዝቅተኛ የማምረቻ መጪ (Low cost) ያስቸውን ምርቶች ብቻ ይዘው መቅረብ አይጠበቅባቸውም ይላል። ይህ እሳቤውም "The Theory of Comparative Advantage" በመባል ይታወቃል። "The Theory of Comparative Advantage" ሁስት ሀ7ራት ሁስት ምርት አምራች ቢሆኑ አን፯ኛው በሁለቱም ዝቅተኛ የማምረቻ ወጪ ያስው ቢሆንም እንኳ በአንጻራዊነት ዝቅተኛ ወጪ የሚያስወጣውን ምርት መርጦ በማምረት ቀሪውን <u>ደ</u>ማሞ ስሌሳው ሀ7ር በመተው እንዲሁም ሁስቱ ሀንራት በንንድ ቢተሳሰሩ ሁሉም ተጠቃሚ ይሆናሉ የሚል ነው። ይህ እሳቤም እስከዛሪ ድረስ 7ዥ ሆኖ ይ7ኛል ምንም እንኳ ከባለሙያዎች በተለይ የንንድ በስሚዝ ስራ ላይ ትቾት ያቀረበው ሊቅ ማርክስ (1818-1883) ሲሆን የማርክስ ትቾት የተመሰረተው በእሴት (value) ምንነት እና ምንጭ ላይ ነው።

ስሚዝም ሆነ ሪካርዶ የሕሴት (value) ምንጮች የሰው ንልበት፣መሬትና ካፒታል ናቸው ሲስ ማርክስ ግን የሰው ንልበት ብቸኛው የሕሴት ምንጭ ነው ሲል ይከራከራል። ይህንንም "The Theory of Surplus Value" በሚል ጽንሰ ሀሳብ ይንልጸዋል።

ስንደ ማርክስ 7ስጻ እሴት ሊፈጠር የሚችስው ከሰው ፖልበት ብቻ ሲሆን መሬት ብቻውን ያስሠው ፖልበት ምንም ተረፈ እሴት (Surplus Value) መፍጠር እንደማይችል በተጨማሪም ካፒታል በውስጡ የሠው ፖልበት ተሸካሚ(embodied labor) በመሆኑ ማንኛውም ተረፈ እሴት ወደ ሰራተኛው መሄድ አስበት ይላል።

ይህም በመሬት ላይ ሲወርድ ህብረተሰባዊነት (Socialism) ይባላል። እነ ስሚዝ የካፒታሊስት ሥርዓትን በግለሰብ መሰረት ላይ ሲያቆሙት ማርክስ ደግሞ ህብረተሰባዊነትን በመደብ (class) ወይም በቡድን መሰረት ላይ 7ንብቶታል። የማርክስ ትንታኔ በምርት ሂደት የተ7ፕን እሴት በሰራተኛው መደብ (proletariat) ቁጥጥር ስር ለማዋል የማምረቻ መሳሪያዎች በሠራተኛው መደብ ቁጥጥር ስር መዋል አለበት አለበለዚያ ግን የሰራተኛው መደብ አብዝበዛ ይዳረጋል የሚል ነው። የማምረቻ መሳሪያዎች ከሰራተኛው መደብ ቁጥጥር ውጭ ከሆኑ የካፒታሊስቱ መደብ የሰራተኛውን መደብ በተለያዩ ዘዴዎች አብዝበዛ ይዳርንዋል። እንደ ማርክስ ንለጻ የካፒታሊስቱ መደብ አሴትን ከፍ ለማድረግ የሚጠቀምባቸው የብዝበዛ መንንዶች አራት ናቸው ይላል።

የመጀመሪያው ሥራተኛውን የተራዘመ የሥራ ሰክትን በማሠራት በአንጻሩ ከእጅ ወደ አፍ የሚያኖር ክፍያ ነው። ይህን በምሳሌ ስማሳየት አንድ ሰራተኛ በቀን የተራዘመ ሰዓት ማስትም ከ 8 ሰዓት በላይ እንዲሠራ በማድረግ የ500 ብር ዋጋ ያስው ምርት እንዲያመርት ተደርን ባንጻሩ በቀን 100 ብር ምንዳ በመክፈል ይህም የሠራተኛውን ብዝበዛ የከፋ ያደር7ዋል ይላል። ስምሳሌ ሠራተኛው ስ8 ሰዓት ብቻ እንዲሠራ ቢደረግ የሚመረተው የእሴት መጠን ከተጠቀሰው 400 ብር በታች ይሆን ነበር። ሁስተኛው የብዝበዛ ስልት የሥራ ሰኣትን ሳያራዝሙ የተበዝባዥ (ሠራተኛ) ቁጥርን በማሳደን በሰዓት የሚመረተውን ምርት በበጨመር የመበዝበዝ ስልት ነው። ሦስተኛው የመበዝበዣ ዘዴ የሠራተኛን ምንዳ የበስጠ በመቀነስ ሲሆን ስራተኛው ዘ<sup>ዴ</sup> የሥራተኛ ቁጥርን ሳያበዙም ሆነ የስራ ሰዓት ሳያራዝሙ ያስውን ሠራተኛ በፍጥነት እንዲሰራ (Intensity of work) በማድረግ ተጨማሪ ስሴት

እንዲ7ኛ ማስቻል ነው። ማርክስ ይህን ትንታኔ ካቀረበ በኋላ በሥራተኛው መደብ በተካሄደ ትግል የስራ ሰዓት እንዲ7ደብ፣ እንዲሁም ከክፍያ ጋር እንዲመጣጠን ተደርጓል።

የካፒታሊዝም ሥርዓት የተስያዩ ማሻሻያዎች እየተደረ7በት ማርክስ ያቀረባቸውን ህፀቶች እያረመ (ምንም እንኳ አሁንም ብዙ ትቾቶችን ቢሰነዘሩበትም) በአሁኑ ዘመን እደረሰበት ደረጃ ላይ ይ7ኛል። በአንጻሩ ግን ህብረተሠባዊነት በብዙ ሀንራት ህዝብ እና መንግስታት ዘንድ አስተሳሰቡ እየተዳከመ መጥቶ በአሁኑ ወቅት በጣት በሚቆጠሩ ሀንራት ብቻ ንዥ ሆኖ ይ7ኛል። በምጣኔ ሃብት ሊቃውንት ህብረተሠባዊነት በዋናነት የሚተቾበት ምክንያት ምንም እንኳ እሳቤው ለአጭር ጊዜ የምጣኔ ሃብት እድንትን ማምጣት ቢያስችልም ዘላቂ ዕድንትን (Sustainable Development) ግን ማረጋንጥ አያስችልም በሚል ነው።

ስዚህም ነው አንድን የምጣኔ ሀብት ንድል ሀሳብ በሌን ቦታና ጊዜ ስሙተግበር ሲሞከር ስዚያ ቦታና ጊዜ የሚሥራውን ከማይሥራው መስየት ወሳኝ የምጣኔ ሀብት ባስሙያዎች ስራ የሚሆነው።

ይህም ሲሆን የሚችስው የምጣኔ ሃብት ዕድንት የሚታቀጷው እና የሚተንበረው በመንግስታት በመሆኑ መንግስታት ደግሞ የዕውቀት፣ ግብዓት እና ጊዜ ውስንነት ስለሚታይባቸው ይህም ቀልጣፋነትን (efficiency) ሰለሚንድብ ለአጭር ጊዜ እንጅ በዘላቂነት የምጣኔ ሃብት እድንትን ሊያረጋግጡ አይችሉም በሚል ነው። በአንጻሩ ግለሰቦች እምቅ የፈጠራ ክህሎታቸው ሰፊ በመሆኑ እንዲሁም የመወሰን እና የእቅድ ተዋረድ

ስስማያስፈልጋቸው ፈጣን ሕና ተስዋዋጭ ውሳኔዎችን (Quick and Daynamic decision) በመተግበር ዘላቂ ዕድንትን ያረጋግጣሉ በሚል ነው።

በአንጻሩ በማስሰቦች ላይ የተመሰረተ የምጣኔ ሃብት ውሳኔ (የፍጆታ፣ ማምረት፣ ልጠራ) በአንዳንድ ምሁራን ዘንድ የካፒታሊዝም ሥርዓት ድክመት አድርንው ያቀርቡታል። የግእሰቦች ውሳኔ የተእያየ በመሆኑ ይህ ደንሞ በምጣኔ ሃብቱ ላይ አለመረጋጋትን (Instability) ያስከትላል በሚል ነው። ለዚህም የሚያቀርቡት መከራከሪያ የካፒታሊዝም ሥርዓት በሚተንበርባቸው ሀንራት በተደጋጋሚ የተከሰቱትን የምጣኔ ሃብት ቀውሶች ነው። የተከሰቱት የምጣኔ ሃብት ቀውሶች ሥርዓታዊና ራሱን የቻለ ኡዴት እንዳላቸው ጠንከር ባለ መልኩ በማስረጃ (እንደ ምሳሌ እ.ኤ.አ በ1980ዎቹ በደቡብ አሜሪካ አሀንር፣ እ.ኤ.አ በ1997 በኤሲያ አሀንር፣እ.ኤ.አ በ2008 በሰሜን አሜሪካና በአውሮፓ የተከሰቱትን የ ፋይናንስና የምጣኔ ሃብት ቀውሶች በመጥቀስ) ሲከራከሩ ይታያል።

ምነም እንኳ ከስሚዝ እስከ ማርክስ ያሉ የምጣኔ ሃብት አሳቢዎች የካፒታሊዝም እና የሀብረተሠባዊ ተከታይ ቢል ቢስያዩም ሁሉም ግን በጥቅል "classical school of thought" በሚባለው የምጣኔ ሃብት እሳቤ ዘርፍ ይመደባሉ። ይህ የምጣኔ ሃብት እሳቤ ዘርፍ ዋና ዋና መንስጫወቹ በመጀመሪያ የእሴት ምንጭ ከአቅርቦት (Supply Side) አንጻር የሚያብራራ መሆኑ ነው። ከላይ አመግለጽ እንደተሞከረው እሴት የሚወሰነው ከምርት መሣሪያዎች ወጭ (cost of production) ነው የሚል ነው።

ይሀን ስማብራራት ጫማን እንደ ምሳሌ ብንወስድ የጫማው እሴት (ዋጋው አይደስም) የሚወሰነው ጫማውን ስማምረት የፈጀው የሰው ፖልበት፣ ካፒታል እና ሌሎች ግብአቶች ወጪ የሆነው አጠቃላይ ድምር ይሆናል (ስማርክስ የሰው ፖልበት ብቻ ነው የእሴት ምንጭ) ። ማስትም አንድ ጥንድ ጫማ ስማምረት 5 ሰዓት የፈጀ የሠራተኛ ፖልበት ቢወስድና አንድ ሱሪ ደግሞ 3 ሰዓት ቢፈጅ የጫማው እሴት ከሡሪው ይበልጣል እነደ ማስት ነው። ስስሆነም የአንድ ምርት እሴት መታየት ያለበት ከአቅርቦት መጠን አንጻር መሆን ይገባል ይላሉ። የአቅርቦት መጠን ደግሞ በግብአት ወጪ ላይ የተንጠስጠስ ነው። ስማሳያ የሚያቀርቡት ውሃ እና አልማዝን ነው። ውሃ ስህይወት በጣም

ስስፈላ2 ሲሆን በስፋት በመንፕቱ እና አልማዝ ደግሞ ስህይወት መሠረታዊ ሳይሆን በትንሹ በመሠራጨቱ የተነሳ በዓስም ላይ የአልማዝ እሴት ከውሃ በእጅን ይበልጣል ይላሉ።

እነዚህ አሳቢዎች በተለይ ስሚዝ ለዚህ የሚያቀርበው ማብራሪያ ከአቅርቦት (Supply Side) አንጻር ሲሆን አንድ ነ7ር በብዛት ከተ7ፕ እሴቱ ያንሳል ይላል። ይህ እሳቤ ቀጥስው በመጡ የምጣኔ ሃብት አሳቢዎች በብርቱ የተተቸ ሲሆን በዋናነት የሚቀርበው ትቾት የሙሃ-አልማዝ መስፈንዷ (Water-Diamond Paradox) በመባል ይታወቃል። የዚህ እሳቤ ተችዎች ህዳጋዊያን (Marginalist) ይባላሉ። የሕሳቤው አራማጆች ከተስመደው የምጣኔ ሃብት አስተሳሰብ <u>አዲስ እይታን አበርክተዋል። እሳቤው በዋናነት</u> የሚቀነቀነው ከኦስትሪያ ትምህርት ቤት በወጡ (Austrian School) ሲሆን በዋናነት በሜንፖር፣ ሚስስ እና ሀይክ እሳቤ ላይ የተመሰረተ ነው። እነዚህ አሳቢዎች እሴት በግለሰባዊ ስሜት (Subjective value) ላይ የተመረኮዘ ሀሳብ እንጅ ከማምረቻ መጪ ጋር ምንም ማንኙነት የለውም ነው የሚሉት። በነሡ ትንታኔ የውሃ እሴት ከአልማዝ የነሰው ውሃ በስፋት ከአልማዝ አንጻር በመንኘቱ ሳይሆን ሰዎች አልማዝን ከውሃ በላይ ከፍ ያስ ፖስሰባዊ ፍላንት ስስሚያሳዩ ነው ይላል። ይህን በምሳሌ ለማሳየት በአሁኑ ሰዓት ለምን የክፍና ክፍንጫ ጭንብል ክና ክልኮል ዋጋ ከኮሮና በፊት ከነበረው ዋጋ ጨመረ ስሚስው የሚያቀርቡት ማብራሪያ ከኮሮና በፊትም ሆነ አሁን የአፍና አፍንጫ ጭንብል እና አልኮል ለማምረት የሚወጣው ወጭ ያን ያክል የተለያየ አይ፯ስም። ይልቁንስ ማስሰባዊ ስሜት (Subjective value) ስነዚህ ምርቶች በመቀየሩ ነው የሚል ነው።

ከኮሮና በፊት ሰዎች ለአፍና አፍንጫ ጭንብል ወይም ለአልኮል የነበራቸው ፖለሰባዊ ፍላንት ዝቅተኛ በመሆኑ ለምርቶቹ የሚሰጡት እሴት ዝቅ ያለ ስለነበር ለምርቶቹ ያላቸው ፍላንት ዝቅተኛ ስለሆነ ምንም አይነት ዋጋ ለመክፈል ፋቃ፯ኛ ባለመሆናቸው ዋጋው የሚወሰነው በህክምና ባለሙያዎች ፍላንት ላይ ብቻ ነበር። ወዲያው ኮሮና ወደ ሀንር 7ባ ሲባል ግን ሰዎች ለአፍና አፍንጫ ጭንብል ወይም ለአልኮል የነበራቸው ፖለሰባዊ ስሜት በመጨመሩ ዋጋው ከፍ ሊል ችሏል የሚል ነው።

ስዚህ ክሳቤ ተጨማሪ ማሳያ ስማቅረብ አንድ ነጭ ቲሸርት ክሴቱ (የማምረቻ ወጪው) 300 ብር ነው ብስን ብናስብ እና ተመሳሳይ ቲሸርት 300 ብር እሴት ያለው ነ7ር ማን የአንድ ታዎቀ ሰው ፎቶ ስጥፈንበት እንበያ ብናቀርበው እንደ ህዳጋውያን እሳቤ የሁለተኛው ዋጋ ከመጀመሪያው ይበልጣል ነው የሚሉት ምክንያቱም የታዋቂው ሰው ምስል የያዘው ቲሸርት በዝነኛው ሰው ፎቶ ምክንያት የሠዎችን ፖለሰባዊ ስሜት (Subjective value) ከፍ ስላደረ7ው ቲሸርቱን ከፍ ባለ ዋጋ ለመግዛት ፍቃደኝነት የሳየሉ። ይህ እሳቤም በምጣኔ ሃብት ሳይንስ አዲስ ዕይታን ያበረከተ ሲሆን ይህም የፍላታት (Demand) ትንተና ደባላል። ከላይ የተ7ለጸሙን ተከትሎ ዘመናዊው የምጣኔ ሃብት ሳይንስ ዋጋን (Price) የፍላንትና የአቅርቦት ወጤት እንጅ በአንዱ ብቻ ሲወሰን እንደማይቻል ያብራራል። ማስትም አቅርበት ከፍላንት ከበለጠ ዋጋ ይወርዳል በተቃራኒው ከአቅርቦት ፍላንት ከበለጠ ዋጋ ይጨምራል።

ይህ የህዳጋዊያን (Marginalist) እሳቤ ስምጣኔ ሃብት ሙያተኞች በተለይም ስትርፍ በተቋቋሙ ድርጅቶች ስር ተቀጥረው ስሚሠሩ ወይም በሥራ ፈጠራ ምርምር ዘርፍ ስተሰማሩ ሙያተኞች የሚያስንነዝበው ነፖር ቢኖር የሰውን ልጅ ፍላንት በመከተል ምርትና አንልግሎቶችን ስተጠቃሚውና ስንበያ በማቅረብ የማያባራ ትርፍንና የሥራ ዕድልን ማረጋንጥ ይቻላል የሚል ይሆናል። ስስሆነም የማምረቻ መሳሪያዎች (ፖልበት፣ ካፒታልና መሬት) ስማምረት አስልላ2ዎች እንጅ ወሳኝ እንዳልሆኑ መንንዘብ ይኖርብናል የሚል ይሆናል።

ሌላው ሀዳጋዊያን (Marginalist) ስዘርፉ ያበረከቱት ዋና ንድሬ ሃሳብ ስለዋጋ የሰጡት ትርፖምና ትንታኔ ነው። ስነዚህ ስሳቢያን ዋጋን የሚያዩት እንደ ወሳኝ መረጃ (Key Information) ነው። ማስትም በ7በያ ሥርዐት "ምን፤ ስማን፤ እንዴት ይመረት?" የሚሉትን በተሳለጠ መንንድ ስማከናወን ጠቋሚ መሳሪያ ነው።

ቀስል ያስ ምሳሌ ስማቅረብ የበቆሎ ዋጋ ከስንኤ የበስጠ ከሆነ አምራቾች በቀላት ዋጋውን በማየት የማምረቻ መሳሪያዎችንና ያመራረት ሂደታቸውን ከስንኤ ወደ በቆሎ በማዞር በቆሎ አምርተው ስንበያ ያቀርባት ማስት ነው። ይህን ስማድረግ አምራቾች የተጠቀሙት የ7በያ ዋጋን ነው። መረጃውን አንድ የመረጃ ተንታኝ ባስሙያ (በመንግስት የተቀጠረ ሊሆን

ይችላል) ያዘጋጀው ቢባል የሚወስደውን የንንዘብ ወጪና 2ዜ አንባቢ ይንምተው። ይህ ሁኔታ ደንሞ ከሁለት በላይ ምርቶች ለሚመረቱበት ምጣኔ ሀብት በጣም ውስብስብ ስለሚሆን ይህን በመረጃ ሙየተኞች በዕቅድ (Planning) ይሥሩት ቢባል የዕውቀት፤ የ2ዜ እና የትንታኔ ውስንነት ስለሚኖር እንደ ዋጋ በተቀላጠፈ (efficient) መንንድ ኢሰሩት አይችሉም ይላሉ። ለዚህም ነው የዚህ እሳቤ ተከታዮች አጥብቀው (ፍፁም በሚባል ደረጃ) የመንግስትን ጣልቃ 7ብነት በንበያም ሆነ ባጠቀላይ በምጣኔ ሀብት ላይ እንዳይኖር የሚመክሩት። የዚህ ዘርፍ አሳቢዎች የመንግስት ሚናን በሠላም ማስከበር (ከሀንር ውስጥም ሆነ ከሀገር ውጭ ከሚሰነዘር ጥቃት)፣በዳፕነትና ግልግል ሕንዲሁም የ7በያ ንድስትን በመሙላት (Market Failure) ላይ ብቻ መወሰን አለበት ይላሉ ምንም እንኳ አንዳንድ የዚህ ዘርፍ ምሁ*ራን እ*ራሱ የ7በየ ፖድስት የሚባል የስም የሚል መከራከሪያ ቢያቀርቡም።

መንግስት በአንድ ሀንር ምጣኔ ሀብት ውስጥ ሚና አስው፤ ስኖረውም ይንባል የሚስ አሳቢዎች በዘርፉ መታየት የጀመሩት (ከህብረተሠባዊነት ባሻንር) በተስይ አ.ኤ.አ ከ1929-1933 የተከሰተውን ዓስማቀፍ የኢኮኖሚ ቀውስ ተከትሎ በኬንዝ (1883-1946) አማካይነት ነው።

በመቅቱ በአሜሪካ የስራ አጦች ቁጥር በታሪክ ጣራ የነካበት (ከ 25 በመቶ በላይ) ጊዜ ነበር። እዚህም ላይ ልብ ማለት የሚ7ባው ነ7ር ይህ ችግር ባይከሰት ኖሮ የኬንዝ እሳቤም ላይወእድ ይችል ይሆናል። ምክራባዉያን የሚከተሉት የካፒታሊስት ስርአት ሲነ7ጫ7ጭና የሀብረተሰባዊነት እሳቤ ስዉጣቸው ጫፍ በ<u>ያ</u>ረሰበት ሠዐት የኬንዝ ትንታኔ ካፒታሊዝምን ታድ3ል። የዚህ እሳቤ አራማጆችም ኬኒዥያን ተብለው ይጠራሉ። ኬንዝ እንደሚለው በነጻ የካፒታሊዝም ሥርዓት ላይ የተ7ነባ ምጣኔ ሃብት አንዳንድ 2ዜ የግለሰቦች ፍላንትና ኢንቨስትመንት ባልተጠበቀ ወይም ምክንያት አልባ (Animal Sprit) በሆነ መንንድ ከሚፈለንው በታች ሲሆን ይችላል፡ ፡ ይህ በሚሆንበት ወቅት ሥራ አጥነት ሊጨምርና በፍጥነትም ወደነበረበት ላይመለስ ስለሚችል በዚህ 2ዜ መን**ግስት በተ**ለይ የግብር እና የመጪ ፖሊሲን (Fiscal Policy) በመጠቀም ክፍተቱን በመሙስት ምጣኔ ሃብቱን መታደን ይኖርበታል የሚል ነው:: በተጨማሪም የዚህ እሳቤ ተከታዮች መንግስት ሥራ አጥነትን እና የምጣኔ ሃብት ቀውስን ለመታደግ በሚወስደው ፖሊሲ ላይ ምንም አይነት ማቅማማት መይም የህግ 7ደብ (Discretion) ሊኖር አይገባም የሚል ሀሳብ ይሰነዝራሉ። ይህም እሳቤ አሜሪካን ስና ስውሮፓን ስ.ኤ.አ በ1929 እና በ2008 ዓመታት ከተከሰተው የኢኮኖሚና የፋይናንስ ቀውስ ሲታደን ታይቷል።

ምንም እንኳ የኬኒዥያን እሳቤ አሁንም ድረስ በመንግስታት ተመራጭ መሳሪያ ቢሆንም ከሌሎች የምጣኔ ሃብት ምሁራን የተለያዩ ትቾቶችን በማስተናንድ ላይ ይንኛል። በዚህ እሳቤ ላይ የሚቀርቡት ዋና ትቾቶች የሚከተሉት ናቸው። የመጀመሪያው መንግስታት የፖለቲካ ቅቡልነትን እማግኘት ሲሉ በዘፈቀደ በምጣኔ ሃብቱ ላይ ብርቱ ክንዳቸውን ስለሚያሳርቃ የዜንች እና የግሉ ዘርፍ የምጣኔሃብታዊ ነፃነት (Economic Freedom) ላይ አሉታዊ ተጽእኖ ያሳድራል የሚል ነው። ለዚህም እነደማሳያ ከታሪክ ሲጠቅሱ ናዚ ጀርመን፣ የፋሽስት ኢጣሊያ እና የቀድሞው ሶቬት ህብረት መንግስታት እንዴት ምጣኔ ሃብቱንና ዜንችን በመቆጣጠር ሁለተኛው የዓለም ጦርነትን እውን እንዳደረጉ ሰፊ ሃተታ ያቀርባሉ።

ስስሆነም ተቸዎች መንግስት በምጣኔ ሃብት ላይ ሚናው የኃላ ከሆነ የዜኃች መዳረሻ 7ባርነት (Serf) እንጅ ነጻነት አይሆንም ነው የሚሉት። ሌላው መንግስታት ስተመሳሳይ ዓላማ (የፖስቲካ ቅቡልነትን ለማግኘት) አላስፈላ2 መጪ በማድረግ የመንግስት

ወጪ ከ7ቢው ሊበልጥ ስስሚችል ሰፊ የበጀት ንድስትን (Budget Deficit) ያስከትላል ይህም የማክሮ ኢኮኖሚ በማዛባትን ማስትም የዋጋ ንረትን፣ የንግድ ማዛን ንድስትን እንዲሁም የግሉ ዘርፍ መቀጨጭን ( Private Sector Crowding out) ያስከትላል የሚል ነው። እነዚህ ትቾቶች እ.ኤ.አ ከ1929 የምጣኔ ሃብት ቀሙስ በኋላ በተለይ የበጀት ፖድስት እና የዋጋ ንረት በአሜሪካ እውን ሆነው የታዩ ሲሆን ከዚህ 2ዜ በኋላ የተቀረፁ የምጣኔ ሃብት ፖሊሲዎች ይህን ከግመት ያስንቡ ነበሩ። ሌላው የኬኒዥያን እሳቤ ክፍተት ተደርን በተቸዎች የሚነሳው በአንድ ሀንር የምጣኔ ሃብት ቀውስ ተከስቶ (በአንድ ሀንር የምጣኔ ሃብት ቀውስ ተከሰተ የሚባስው ስ6 ወራት የምጣኔ ሃብት እድንት ካልታየ ነው) የግብር እና ወጪ ፖሊሲ ሁ<u>ትን</u> የሀን አንባብ (ችንሩን ከመተንተን፣ በሀን አውጭው አካል ወጪን ማስወሰን እና የተወሰደውን የማሻሻያ ህጋዊ አስደርን እስኪተየበር) አሚልቶ እስኪፊጸም 7ዜ ከዚህ ባሻንርም የኬኒዥያን እሳቤ የተወለደው እ.ኤ.አ በ1929 ስተከሰተው የምጣኔ ሃብት ቀውስ ችግር ስለሆነ ለአሁኑ ዘመን ምጣኔሃብታዊ ችግር መጠቀም የስብንም የሚሉ ምሁራንም ትቾት ያቀርባሉ።

የኬኒዥያን እሳቤ በዋናነት የሚተቹት በግንባር ቀደምትነት የችካን ትምህርት ቤት (Chicago School) በሚልተን ፍሬድማን መሪነት እና የኦስትሪያ ትምህርት ቤት (Austria School) ምሁራን በነሀደክ መሪነት ናቸው። ሁስቱም ትምህርት ቤቶች ሰፊ የመንግስት ተሳትፎን በአንድ ሀ7ር ምጣኔ ሃብት ላይ ቢቃዎሙም የችካን ትምህርት ቤት ምሁራን (በተለይ ሚልተን ፍሬድማን) የሚያምኑት መንግስታት ሚናቸው ከላይ ሕንደተ7ስጸው ውስን መሆን አለበት ምጣኔ ሃብቱ ላይ ሊጫዎቱ የሚችሉት ሚና በማዕከላዊ ባንክ አማካኝነት የንንዘብ ፖሊሲን (Monetary Policy) በመጠቀም መሆን አለበት የሚል ነው። ይህም ማስት በአንድ ሀንር የምጣኔ ሃብት ቀውስ ከመከሰቱ በፊትም ሆነ በቀውስ ወቅት ማዕከላዊ ባንኩ የንንዘብ አቅርቦትን በመጨመርና በመቀነስ ምጣኔ ሃብቱን ከቀውስ መታደግ ይገባል እንጅ የቀረጥና ወጪ ፖሊሲን መጠቀም አግባብ አይደስም ይላሉ። ማዕከላዊ ባንክ ወይም መንግስት ይህን በሚያደርንበት 2ዜ ማልጽ የሆነ የክሠራር *ሥ*ርዓትና መመሪያ ሊከተሉ

ይንባል ይላሉ። ከችካን ትምህርት ቤት ምሁራን የወጡ የዚህ ሕሳቤ አራማጆች "Monetarist" በመባል ይጠራሉ። ስለሆነም የእሳቤው አራማጆች ዞሮ ዞሮ የመንግስትን የተወሰነ ሚና በተወሰነ የምጣኔ ሃብት አካባቢ(በፋይናንስ ዘርፍ) ይጿግፋሉ።

በአንጻሩ ከኦስትሪያ ትምህርት ቤት የወጡ አሳቢዎች መንግስት በአንድ ሀንር ምጣኔ ሃብት ላይ ምንም ሚና የስውም፤ እንዲያውም በተለያየ 2ዜ ለሚፈጠሩ የምጣኔ ሃብት ቀውሶች መንስኤ የነጻ 7በያ እሳቤ ሳይሆን መንግስታት በምጣኔ ሃብቱ ላይ የሚተንብሩት የምጣኔ ሃብት ፖሊሲዎች ናቸው ይላሉ። መንግስት የምጣኔ ሃብት ፖሊሲዎችን በመጠቀም የምጣኔ ሃብት እድንት የሚያመጣው የነጻ 7በያውን በመረበሽ (distortion) የምርት መሳሪያዎች የምር ባልሆነ (Artificial) መን7ድ ሕንዲያመርቱ በማድረግ ነው ይላሉ: ፡ ስስሆነም በመንግስት ጣልቃ ንብነት የሚመዘንብ የምጣኔ ሃብት እድንት ሁእም ተከትሎት የሚመጣ የምጣኔ ሃብት ቀውስ ይኖራል ሲሉ ይደመጣል። ይህንንም የምጣኔ ሃብት ዑደት (Bussiness Cycile) ብስው ይጠሩታል። ስመጀመሪያ 2ዜ ይህን ክሳቤ ያብራሩት ከዚህ ትምህርት ቤት የወጡ አሳቢዎች ናቸው። የዚህ እሳቤ አራማጆች ፍጹም በሚባል ደረጃ የመንግስትን ማና ይቀወማሉ።

ስምሳሌ 7ንዘብን ብንወስድ የአንድ ሀ7ር 7ንዘብ በሞኖፖሊ በአንድ ማዕከላዊ ባንክ ቀጥጥር ውስጥ ብቻ መሆን የለበትም ብስው ይከራከራሉ። 7ንዘብ እንደማንኛውም ሸቀጥ በተስያዩ ተቋማት ሊመረቱና በምጣኔ ሃብቱ ውስጥ ሊመዳኔሩ (የሚመዳኔሩት በውስን አቅርቦት የትኛው የበስጠ የዋጋ ንረትን ይቋቋማል እና በሰዎች ዘንድ ተመራጭ ይሆናል በሚል ነው) ይ7ባል ይላሉ። ይህ እሳቤ በአሁኑ ወቅት በዓስም ላይ ከማዕከላዊ ባንኮች እና ከመንግስታት ቁጥጥር ውጪ የሆኑ 7ንዘቦች እንዲፈጠሩ አድርጓል። ስምሳሌ የተስያዩ የ cryptocurrency (Bitcoin ጨምሮ) አይነቶች የዚህ እሳቤ ውጤቶች ናቸው። እነዚህ የንንዘብ አይነቶች በግለሰቦች እንጅ በማዕከላዊ ባንኮች እንደማይታተሙ ልብ ይሏል።

ከላይ የተዘረዘሩት ስሳቤዎች ብቻ አይ፯ሎም በምጣኔ ሃብት ምሁራን ዘንድ የሚታወቁት። ጠቅስል ባስ መልኩ ሲቀመጡ ስስከ 20ኛው መቶ ክፈስ ዘመን መግቢያ የነበረው የምጣኔ ሃብት ስሳቤ የ "classical

school of thought" ስሳቤ ዘመን የነበረ ሲሆን ይህም ስሳቤ በዋናነት የሚታወቀው የፖስቲካ እና ምጣኔ ሃብት ስሳቤዎችን (Political Economy) በማጣመር ነው። ከላይ በተ7ስጸው የስሴት ትንተና ንድስት ምክንያት ይህ ዘርፍ በህዳጋዉያን የተተካ ሲሆን ይህም ስሳቤ መንግስት በምጣኔ ሃብቱ ላይ በሚጫወተው ሚና ስና በምጣኔ ሃብት ሳይንስ አጠናን ስልት (Method) ስሁስት ኃራ ሊከፊል ችሏል።

የመጀመሪያው ጎራ "Neoclassical school of thought" ሲባል ይህም ምጣኔ ሃብት ሳይንስ ስልት ላይ ሂሳብና የምጣኔ ሃበት ሞዲሎችን በመጠቀም ፖሊሲ ማውጣት ይቻላል ስለሆነም አንድ የምጣኔ ሃብት ችግርን ስናጠና የግድ እነዚህን የአጠናን ሲሆን መንግስትም በምጣኔ ሃብቱ ላይ ሚና ሊኖረው ደ7ባል ይላሉ። ይህም እሳቤ በሁለት የሚከፈል ሲሆን ኬኒዥያን እና የችካን ትምህርት ቤት አሳቢዎች በሚል ይከፈላል። መንግስት በምጣኔ ሃብቱ ላይ ሚና ሊኖረው አይ7ባም፤ እንዲሁም ሂሳባዊ ስሌቶች ሳይሆኑ ምክናያታዊ ትንተናን (Praxeology) ተጠቅመን አንድን ትንታኔ ካብራራንና የትንታኔ ተዋረዱ የተስተካከለ ከሆነ ለሁሉም ቦታና ድር2ት ስለሚሠራ ይህን ዘዴ መጠቀም አለብን የሚሉት ደግሞ የኦስትሪያ ትምህርት ቤት አሳቢዎች ይባላሉ።

እንደ ማጠቃለያ፤ ምንም እንኳ የምጣኔ ሃብት አሳቤዎች ከላይ ከቀረቡት በሻንር የሚተነተኑ እና ሰፊ ክርክር የሚካሄድባቸው ቢሆኑም እንደ ሙያተኛ በተሰማራንበት ዘርፍ ጥናቶችንና ምርምሮችን ስናከናውን፣ የፖሊሲ አማራጮች በሚቀርቡበት ጊዜ እንደ ዜጋ የቀረበውን የፖሊሲ አማራጮች ደካማና ጠንካራ ኃን ተንንዝቦ በዕውቀት ላይ የተመሠረተ ውሳኔ ለማስተላለፍ እነዲሁም የምጣኔ ሃብቱን ሁኔታ ለመንንዘብ በተቻለ አቅም እነዚህን እሳቤዎች እና ከዚህ ጽሁፍ ባሻንር ያሉ እሳቤዎችን መንንዘብ አስፈላረ ነው። የፖሊሲ አማራጮችን ስናይም ሁለት የፖሊሲ አማራጮችን ብቻ ከማፋጨት ሁሉንም አማራጮች ማየትና ለቦታው እና ለጊዜው አስፈላረ የሆነውን ለመለየት እነዚህ ሰፊ ትንታኔዎች መንንዘብ ይጠቅማል እላለሁ።

### ‹‹አናተ››

ሥነ *ግ*ጥም አብርሃም ንፖሴ/ ከባንክና <mark>መድን</mark> ቤተ መፃሕፍት/

'መ7ኛ ምንጭ የኔነቴ፡ የዘር ሀረማ መሠረቴ ላመስግንሽ ውድ እናቴ;

> በተሰጠሸ የአምላክ ፀጋ፡ ከነፍስሽ ነፋስ ከስጋሽ ስጋ ሰው ያረግሽኝ ቆርጠሸ ሰጥተሸ ውድ እናቴ አንቺ እኮ ነሽ።

ሳቆሽሻት በቅርሻቴ ስለውሳት በቅዘን ሽንቴ ጡቷን ስነክስ በድዶቼ ፀፖሯን ስነጭ በጥፍሮቼ ይሄ ስሷ ደስታዋ ነው የዕድንቴ ምልክት ነው።

ስን7ዳንድ በእግሬ ልቆም እራሴን ቸዬ፧ ዳዴ ብላ ከኔ ጋር ወሬ ቆመፑ ማሙሽዬ

**ስ**ናትዬ።

ሆዱን ሲያመፕ ስቁርጠቱ፣ ሕግሬን ሲያመፕ ስሕንቅፋቱ ከኔ ጋራ ታማ ውላ ታማ ሕድራ ስድንላት ትድናለቸ ስሰቅላት ትስቃለች።

ትምሕርት ቤት ኳስ ጨዋታ ምኞቷ ነው እንዳሸንፍ ሁሉም ቦታ።

ዛሬ አድገ ሥራ ይዤም፣ ሚስት አግብቼ ልጅ ወልጴም ሕጻን ልጅ ነኝ ለሷ ሁሌም። አናትዬ እስትንፋሴ አካላቴ

> ስኔነቴ ሰውነቴ

ላወድስሽ ተነስቼ፡ ቃልና ቃል አሳክቼ ብለው ብለው አልሆን አለኝ ፍላንቴም አልረካ አለኝ። ኢምንት ሆኑ ቃላቶቼ ዶለደሙ ብዕሮቼ። ስናትዬ ያንቺን ክብር ደግነትሽን፤ የልጅ ፍቅር ውስታሽን በምን ቃላት ልግስፃቸው ስንዲያው ብቻ በጿፈናው ስልሻስሁ ስናትዬ ስስትንፋሴ ስካላቴ ስኔነቴ ‹‹ሰው›› ነቴ።

ስናታቸውን ስሚወዱ ሁስ ሐምሌ 21 ቀን 1991 ብሪቱ መጽሔት መስከረም-ጥቅምት 1992

### **CAPITAL GOODS FINANCE COMPANIES**

No	Name Of Company	Address	Phone	Fax
1	Waliya Capital Goods Finance Business S.Co	Bahirdar	058-2206780	0582 205 342
2	Oromia Capital Goods Finance Business S.Co	Addis Ababa	0115-571307	251-0115571411
3	Addis Capital Goods Finance Business S.Co	Addis Ababa	0111-262445	251-0111263479
4	Debub Capital Goods Finance Business S.Co	Hawasa	046 2125191	251-462 125 170
5	Kaza Capital Goods Finance Business S.Co	Mekelle	0344 40 00 85	0342 40 00 84
6	Ethio lease Ethiopian Goods Finance Business S.Co	Addis Ababa	0116 393 397	0116 392 730

Capital Goods Finance Bussiness Licensing and Supervision Team

### **Information on Micro Finance Institutions**

NBE MFI No.	Name of Institutions	Telephone No.	Fax No.
001	Amhara Credit and Saving Institution S. Co.	058-2201652 / 0918340256	251-058 – 2201733
002	Dedebit Credit and Saving Institution S.C.	034-4409306 / 0914702214	251-034-4406099 251-034-2400208
003	Oromia Credit and Saving Institution S.Co.	0115571158/18/33/ 0911771023 (GM)	251- 011- 1571152
004	Omo Micro Finance Institution S. Co.	096619611 GM 046-2202053/ 0462207384	251-046 – 220-20-52
005	Gasha Micro Financing S. Co.	0118952389/90/91 0911240437	
006	Vision Fund Microfinance Institution S. Co.	0116463569 0911211823 (GM)	251-011 – 6293346
007	Sidama Micro Finance Institution S.Co.	046-2200850 / 0462206151 0916836687 (GM)	251-046 – 2204704
800	Africa Village Financial Services S. Co.	0116532052 / 0113204732 0911296401 (GM) 0913113446	
009	Buusaa Gonofaa Micro Financing S. Co.	0114162491 0911223679 (GM) / 0912017087 (FM))	251-011 – 4162501
010	PEACE Micro Financing S. Co.	0116678059 / 0911219506 (GM)	251-011 - 4654088
011	Addis Credit and Saving Institution S. Co.	0111572720 011111512/13 0911406174 (GM)	251-011 – 1573124
012	Meklit Micro Finance Institution S. Co.	0113484152 / 0113482183 0911318625 (GM)	251-011 – 5504941
013	ESHET Micro Finance Institution S.Co.	0113206451/52 0911677434 GM)	251-011 – 3206452
014	Wasasa Micro Finance Institution S.Co.	0911-67-38-22 / 0113384133	251-0113679024
015	Benishangul-Gumuz Micro Financing S.Co.	057-7750666 / 057-7752042 0911951484 Gm	251-057 – 7751734 251-057 - 7750060
016	Kendil Micro Finance Institution S. Co.	046 1105952 / 3831 / 5663	251-046-11015
017	Metemamen Micro Financing Institution S. Co.	6615398/6635801/0913460432(GM)	251-011 – 6186140
018	Dire Micro Finance Institution S. Co.	0251129702/1127072/1119246/47 0911353890 (GM)	251-025 – 1120246
019	Aggar Micro Finance S.Co.	6183382/3104 0911689457 (GM)	251-011 - 6183383
020	One Micro Finance Institution S. Co.	0911658497 (GM) / 0911169263 (Finance GM) 0911418280 (Aster)	
021	Harbu Micro Financing Institution S. Co.	0116185510 / 0911512633 (GM)	251-011 - 6630294
022	Digaf Micro Credit Provider S. Co.	0112787390/2782252/0910-27-52-34 0911936785 (GM)	
023	Harar Micro Microfinance Institution S. Co.	025-6663745/025-6664078/0912401911	251-025 - 6661628
024	Lefayeda Credit and Saving S.Co.	0116296976 / 0118237179	
025	Tesfa Micro Finance Institution S. Co.	0115526205 / 0911831882	251-011 - 5512763
026	Gambella Micro Financing S. Co.	0475511250/0475512252 / 0917823153	0475511271 / 0475512390
027	Dynamic Micro Finance S. Co. (Approved 23/03/09)	01155491585540390 / 0915766908(GM)	
028	Somali Micro finance Institution S.Co.	0257752122257-756976/77 0915768505 (GM)	0257780462
029	Specialized Financial and Promotional Institution S. Co.	0116622780 0911625576	251-011 - 6614804

### **Information on Micro Finance Institutions**

NBE MFI No.	Name of Institutions	Telephone No.	Fax No.
030	Lideta Micro Finance Institution S.C.	0914788554 0344450064/32	0344452829 /0344450383
031	Nisir Micro Finance Institution S.Co.	0115500700/701 /0912364092 0911059722 / 0911875165	305/1250
032	Adaday Micro finance Institution S.Co.	0342405095/69 /0914749064	0342405217
033	Rays Micro Finance Institution S.Co.	0913386180	496/1110
034	Afar Microfinance Institution	0913399644	0336660748
035	Kershi Micro Finance Institution S.Co.	0118 721106/02	
036	Debo Micro Finance Institution S.Co.	0911758872	
037	Sheger Micro Finance Institution S.C	0113 698998	
038	Yemsirach Micro Finance Institution S.C	0118312404	
039	Grand Micro Finance Institution S.Co.	0912116101	
040	KAAFI Microfinance Institution S.Co.	0946877364	
041	Kalub Microfinance Institution S.Co.	0252789263	
042	Gogiba Microfinance Institution S.C.	0911951484	

